The UBC PMBA at a Glance

Program Dates
January 2022 - December 2023

Location
UBC Point Grey Campus, Vancouver, BC, Canada

Fees *
Canadian Citizens and Permanent Residents: $50,408 CAD
International Students: $85,761 CAD

1st Round - Early Entrance Scholarship: $1,500 CAD
Deadline: May 25, 2021
Document submission deadline for early entrance scholarship eligibility: June 30, 2021

2nd Round - Merit Scholarship
Deadline: July 20, 2021
Document submission deadline for merit scholarship eligibility: November 16, 2021

*Subject to UBC Board of Governors’ approval. The university may adjust fees at any time with limited notice.

Application Deadlines
1st Round: May 25, 2021
2nd Round: July 20, 2021
Final Round: October 5, 2021

UBC PMBA Class of 2023 Profile *
Class size: 54
Average years of work experience: 7
Average age: 31
*Data per the January 2021 entering class

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UBC Professional MBA
JANUARY 2022 ENTRY
24-MONTH PART-TIME PROGRAM
sauder.ubc.ca/pmba
Discover the UBC Professional MBA

Designed with Professionals in Mind
It’s taken you years of hard work to get where you are. You’ve achieved a level of success in your career, but there’s a voice inside you that’s telling you that you’re capable of more.

The UBC Professional MBA (UBC PMBA) at UBC Sauder School of Business’ Robert H. Lee Graduate School is designed for people like you.

Keep Your Momentum Going
Over the course of 24 months, the UBC PMBA will propel your career without taking you out of the game. It’s designed to align with a full-time work schedule: classes take place every two or three weekends, you’ll get winter and summer breaks, and three 8-day Professional Residencies to deepen your network.

This not only means you can pursue a UBC PMBA without taking time out of the workforce, it also means you can apply the knowledge you gain immediately.

Up for the Challenge
Is the UBC PMBA demanding? Undoubtedly. Yet with this rigorous pursuit comes immense reward. The UBC PMBA will help you discover your leadership style, build your business acumen, deepen your understanding of the inner workings of an organization, and cultivate your strategic thinking skills so that you can meet your ambitious career goals with ease.
How the Program Works

Our UBC PMBA program is designed for work-life-school balance.

Classes usually take place every two weekends, giving you a break in between. Two courses are taught over six weeks, allowing you to focus. All final exams are delivered online.

Here is the sample class schedule:

<table>
<thead>
<tr>
<th>Week</th>
<th>Saturday</th>
<th>Sunday</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Course A</td>
<td>Course B</td>
</tr>
<tr>
<td>2</td>
<td>Break*</td>
<td>Break*</td>
</tr>
<tr>
<td>3</td>
<td>Course A</td>
<td>Course B</td>
</tr>
<tr>
<td>4</td>
<td>Break*</td>
<td>Break*</td>
</tr>
<tr>
<td>5</td>
<td>Course A</td>
<td>Course B</td>
</tr>
<tr>
<td>6</td>
<td>Break*</td>
<td>Break*</td>
</tr>
<tr>
<td>7</td>
<td>Break*</td>
<td>Break*</td>
</tr>
<tr>
<td>8</td>
<td>Online Assessment for Course A &amp; B</td>
<td></td>
</tr>
</tbody>
</table>

*Breaks will normally be one week in duration or two weeks due to holidays.

To re-energize you over the course of the program, you’ll get a summer break (five to six weeks) and a winter break (two to three weeks) from class.

Professional Residencies

The three 8-day professional residencies will provide opportunities for immersive learning and strengthen your relationships with your fellow candidates. During your residencies, guest speakers and exclusive events will expand your professional network, and allow you to focus on teamwork, leadership development and help sharpen your business strategy.

The themes include Leadership & Competitive Strategy, Business Development & Negotiations, Ethics, Sustainability & Managing Change.

What You’ll Learn

It’s one thing to think big. It’s quite another to have such a comprehensive understanding of the big picture that you’re able to make big things happen.

Through our foundation courses, the UBC PMBA covers general business management, which means you’ll have an impressive understanding of everything from accounting to marketing to finance, and be able to apply it to any field.

From there, the program dives deep into specialized courses like Supply Chain Theory & Analytics and Marketing Research, giving you actionable tools and real-world skills. Our emphasis on experiential, hands-on learning means you’ll tackle live business challenges, case studies, and presentations the same way today’s business leaders approach problems.

“The UBC PMBA has challenged me to try harder, work smarter and think deeper than I ever have before. The opportunity to learn alongside an exceptional class of professionals makes the experience that much more enriching.”

Heidi Grantner
General Manager
Synergy Enterprises
UBC Professional MBA, Class of 2021
Personalized Career Development

You’re here to build your career. So are we. Our Hari B. Varshney Business Career Centre plays a critical role in the UBC PMBA program, offering you dedicated one-on-one career coaching, professional skills training, and networking opportunities. You’ll have access to four different mentorship programs, exclusive company panels, valuable industry insights and much more. Below are some examples of the career development program:

Salary Negotiation Preparation: Understanding and receiving the compensation for the value you bring to your employer does not have to be a mystery. Develop a personalized strategy for your negotiation process with our coaches.

Interview Skills Development: It may have been a while since you last had an interview. Through our one-on-one coaching, we’ll help you articulate your value and skills to land that job, whether you’re looking to change departments or companies.

Building your EI capabilities: Strong Emotional Intelligence allows you to negotiate and influence others effectively. Our EI coaching, assessments and workshops will build your skills which will benefit you throughout the rest of your career.

MBA Mentor Programs: Gaining insight from someone in senior management is invaluable. We’ll pair you with a mentor who’s able to develop your personal leadership goals.

Career Outcomes

UBC PMBA alumni have been successful in making changes in their careers. The program provides students the ability and skills they need to make career shifts, oftentimes within the duration of the program.

Career Changes

<table>
<thead>
<tr>
<th>Start of the program</th>
<th>By the end of the program</th>
</tr>
</thead>
<tbody>
<tr>
<td>Credit Analyst</td>
<td>Business Analyst</td>
</tr>
<tr>
<td>at a Canadian Industrial Wholesaler</td>
<td>at Telus</td>
</tr>
<tr>
<td>Research Technician</td>
<td>Operations Specialist and Supervisor</td>
</tr>
<tr>
<td>at a Medical Research Centre</td>
<td>at Emterra Environmental</td>
</tr>
<tr>
<td>Program Manager</td>
<td>Senior Associate, Venture Capital</td>
</tr>
<tr>
<td>at an E-commerce Service Provider</td>
<td>at First Block Capital</td>
</tr>
<tr>
<td>Junior Project Engineer</td>
<td>Associate</td>
</tr>
<tr>
<td>at an Engineering Consulting Company</td>
<td>at McKinsey &amp; Company</td>
</tr>
<tr>
<td>Registered Nurse and Project Manager at a Hospital</td>
<td>Managing Director</td>
</tr>
<tr>
<td>at a Hospital</td>
<td></td>
</tr>
</tbody>
</table>

Promotions

<table>
<thead>
<tr>
<th>From</th>
<th>To</th>
</tr>
</thead>
<tbody>
<tr>
<td>Logistics Manager at BC Ferries</td>
<td>Regional Manager, Terminal Operations</td>
</tr>
<tr>
<td>Manager, Content and Partnerships at CanLII</td>
<td>Director, Programs and Partnerships</td>
</tr>
<tr>
<td>Senior Purchasing Manager at Aritzia</td>
<td>Director, Global Procurement</td>
</tr>
<tr>
<td>Account Manager, Commercial Banking at RBC</td>
<td>VP of Corporate Client Group</td>
</tr>
</tbody>
</table>

90% of UBC PMBA alumni have been successful in making changes in their careers. The program provides students the ability and skills they need to make career shifts, oftentimes within the duration of the program.

“The UBC PMBA program has greatly enriched my life, both personally and professionally. I firmly believe that the people really make the program and I have been very fortunate to learn from some world-class instructors. Using the tools and knowledge I gained from my UBC PMBA, I was able to make a major career shift from healthcare to biotechnology.”

Tim Liang
Manager, Primary Cells STEMCELL Technologies
UBC Professional MBA, Class of 2021
Global Opportunities

“Everything I encountered at the Yale Network Week and at INCAE Business School is showing me how to rethink and discover new ways to apply my knowledge.”

Jane Sun, PhD
Director, Interprofessional Practice for Adult Mental Health and Substance Use
Provincial Health Services Authority
UBC Part-time MBA, Class of 2018

Worldwide Recognition and Reach
Your education with UBC Sauder carries international recognition: UBC Sauder was ranked #1 University in Canada for Business & Economics and #34 University in the World by the Times Higher Education World University Rankings 2020.

And whichever corner of the globe you choose to go to, know you’ll always be a part of a strong, exclusive network – we currently have more than 43,000 alumni across 82 countries.

A Network of Connections
UBC Sauder is the only Canadian member of the prestigious Global Network for Advanced Management, spearheaded by the Yale School of Management. During the second year, students have the chance to take online courses offered by other member schools for credit. During the Global Network Week in March, students can apply to travel around the world to attend one of the week-long, immersive courses offered by the Global Network member schools alongside other MBAs.

Yale Master of Advanced Management Dual Degree
As part of UBC Sauder’s membership in the Global Network for Advanced Management, UBC PMBA students have the opportunity to apply to the Master of Advanced Management from the Yale School of Management after finishing their UBC PMBA studies. You’ll build diverse alumni networks from two of the world’s top business schools, and learn to be a leading thinker on global risks, trends, and resulting business implications.

Study Abroad Program
During the second year of the UBC PMBA, you’ll have the opportunity to study abroad with one of our global exchange partners. These opportunities vary in length from one to six weeks and take place at our partner schools including Copenhagen Business School, Vienna University of Economics and Business Administration, Peking University, and the ESSEC Business School in Paris. UBC PMBA students also have the opportunity to join UBC IMBA students and study a module in Shanghai Jiao Tong University for one week.
Faculty Who Shape Business

Across every discipline, UBC Sauder’s faculty are among the best in the world. They’re not just world-leading academics, they’re also business leaders who apply their sought-after expertise in the real world.

Tamar Milne
Lecturer, Marketing and Behavioural Science Division

Tamar is an award-winning lecturer in the Marketing and Behavioural Sciences Division. With a focus on applied and experiential learning opportunities, Tamar brings her two decades of management experience in marketing, sales, communications, and sustainability in a wide variety of sectors, including natural resources, consumer products manufacturing, tourism, and transportation.

Greg Werker
Lecturer, Operations and Logistics Division

As a full-time lecturer in UBC Sauder’s Operations and Logistics Division, Dr. Werker leads MBA courses on operation and logistics and applications of statistics in management, bringing examples from his research into the classroom whenever possible. His areas of interest include health system optimization, network modelling of patient flow through treatment pathways and optimization tools that support these efforts.

Harish Krishnan
Professor, Operations and Logistics Division

A professor in the Operations and Logistics Division, Dr. Krishnan is an expert in managing supply risk, productivity and supply chain coordination. Due to Dr. Krishnan’s commitment of providing real-world examples in his interactive lectures, he is also an award-winning educator for teaching excellence at UBC Sauder. Recently, he has published research papers on the impact of supply chains on firm-level productivity and how blockchain can shape sustainable global value chains.
**UBC Professional MBA Program Journey**

**Foundation Courses:**
- Foundations in Accounting & Finance
- Operations
- Fundamentals of Analytics & TeCt

**Advanced Courses:**
- Introduction to Finance
- Marketing

**Professional Residencies:**
- 8-day intensive and integrated components covering a number of key business leadership topics and career development programming.

**Global Network for Advanced Management**
- Global Network Week: Optional for-credit courses offered abroad at one of our Global Network network partners.

**Global Network of Advanced Management**
- Small Network Online Courses (Global Network SNOCs): Optional for-credit online courses, where students collaborate virtually on team projects about a key business theme.

**Career and Professional Development:**
- Requisite career development programming, including workshops, industry speakers, networking events, mock interviews, and salary negotiations.

**Foundation Courses:**
- Application of Statistics in Management
- Building High Performance Teams

**Advanced Courses:**
- Financial Statement Analysis
- Fundamentals of Entrepreneurship
- Marketing Research
- Supply Chain Strategy and Analytics
- Strategy in Organizations
- Select Topics

**Global Network Week (Optional):**
- Application of Statistics in Management
- Building High Performance Teams
- Introduction to Finance
- Marketing
- Supply Chain Strategy and Analytics
- Strategy in Organizations
- Select Topics

**Professional Residencies:**
- 8-day intensive and integrated components covering a number of key business leadership topics and career development programming.

**Foundation Courses:**
- Mandatory prerequisite courses for learning and applying key business discipline foundations - from Accounting to Marketing.

**Advanced Courses:**
- Specialized courses for developing the advanced skills and knowledge required of business leaders.

**Global Network for Advanced Management Global Network Week:**
- Optional for-credit courses offered abroad at one of our Global Network network partners.

**Global Network of Advanced Management Small Network Online Courses (Global Network SNOCs):**
- Optional for-credit online courses, where students collaborate virtually on team projects about a key business theme.

**Career Study Abroad:**
- Optional for-credit exchange with select partner schools.

**Program schedule may be subject to change**

**Course offerings may be subject to change from the UBC PMBA program**
Your Fellow Candidates

What starts as your cohort will turn into one of the most valuable professional networks you could build. Your fellow candidates will come from diverse backgrounds, each bringing their unique viewpoint to the table. The UBC PMBA is built upon collaboration, just like the workplace. This means you’ll find yourself sharing ideas, completing projects, giving presentations with and even learning surprising insights from those who are pursuing this designation with you.

For the next 24 months, you’ll be surrounded by individuals who are hand-picked through a holistic and rigorous admissions process to challenge, inspire, and drive you to take your career to the next level.

Your Fellow Candidates

**Average age:** 31

**Age range:** 28-43

**Class size:** 54

**Languages spoken**

25

**Undergraduate Degree Majors:**

<table>
<thead>
<tr>
<th>Undergraduate Degree</th>
<th>Business</th>
<th>Science</th>
<th>Engineering</th>
<th>Economics</th>
<th>Humanities</th>
<th>Social Sciences</th>
<th>Architecture</th>
<th>Computer Science</th>
</tr>
</thead>
<tbody>
<tr>
<td>Majors:</td>
<td>35%</td>
<td>22%</td>
<td>17%</td>
<td>7%</td>
<td>7%</td>
<td>6%</td>
<td>2%</td>
<td>2%</td>
</tr>
</tbody>
</table>

**Work Experience by Industry:**

<table>
<thead>
<tr>
<th>Work Experience by Industry</th>
<th>Manufacturing / Construction</th>
<th>Computer Services</th>
<th>Education</th>
<th>Government</th>
<th>Natural Resources</th>
<th>Professional Services</th>
<th>Retail</th>
<th>Real Estate</th>
<th>Tourism and Hospitality</th>
<th>Not-For-Profit</th>
<th>Science</th>
<th>Technology</th>
<th>Financial Services</th>
<th>Healthcare</th>
<th>Professional Services</th>
<th>Retail</th>
</tr>
</thead>
<tbody>
<tr>
<td>Percentage</td>
<td>9%</td>
<td>2%</td>
<td>2%</td>
<td>9%</td>
<td>4%</td>
<td>2%</td>
<td>9%</td>
<td>4%</td>
<td>4%</td>
<td>4%</td>
<td></td>
<td>24%</td>
<td>17%</td>
<td>11%</td>
<td>9%</td>
<td>9%</td>
</tr>
</tbody>
</table>

*Data per the January 2021 entering class*