

**THE UNIVERSITY OF BRITISH COLUMBIA**  
*Curriculum Vitae for Faculty Members*

**Date:** May 2020

**Initials:**

1. **SURNAME:** Brander

**FIRST NAME:** James

**MIDDLE NAME(S):** Alan

Place of Birth: New Westminster, BC, Canada.

Citizenship: Canadian

2. **DEPARTMENT/SCHOOL:** Sauder School of Business

3. **FACULTY:** Commerce

4. **PRESENT RANK:** Professor **SINCE:** July 1, 1990.

5. **POST-SECONDARY EDUCATION**

University or Institution	Degree	Subject Area	Dates
University of Victoria		Arts and Sciences	1971-73
University of British Columbia	B.A.	Economics	1975
Stanford University	A.M.	Economics	1978
Stanford University	Ph.D.	Economics	1979

6. **EMPLOYMENT RECORD**

(a) *Prior to coming to UBC*

University, Company or Organization	Rank or Title	Dates
Queen's University	Assistant Professor	1979-84

(b) *At UBC*

Rank or Title	Dates
Associate Professor	1984-90
Professor	1990-present
Associate Dean	1999-2003

(c) *Date of granting of tenure at U.B.C.:* July 1, 1986.

7. **LEAVES OF ABSENCE**

University, Company or Organization at which Leave was taken	Type of Leave	Dates
Australian National University	sabbatical	1989-90

## 8. **TEACHING**

### (a) *Areas of special interest and accomplishments*

Managerial Economics  
 Business and Government  
 International Business, Trade Theory and Policy

### (b) *Courses Taught at UBC*

Many sections of:  
 Comm 295 (Managerial Economics)  
 Comm 394 (Government and Business)  
 Comm 498 (International Business)  
 MBA Managerial Economics module and pre-core

### (c) *Graduate Students Supervised (Ph.D. only)*

Student Name	Program Type	Year		Principal Supervisor	Co-Supervisor(s)
		Start	Finish		
Hwang, Hong	Ph.D. (Queen's)	1980	1983	Brander	
Howe, Maureen	Ph.D.	1985	1987	Heinkel	Brander et. al.
Poitevin, Michel	Ph.D.	1984	1987	Schworm	Brander et. al.
Stein, Michael	Ph.D.	1985	1988	Simunic	Brander et. al.
Smith, Maxwell	Ph.D.	1987	1989	Kraus	Brander et. al.
Zhang, Yimin	Ph.D.	1986	1989	Brander	
Pillay, Subramanian	Ph.D.	1986	1990	Brander	
Zhang, Anming	Ph.D.	1987	1990	Brander	
Parayre, Roch	Ph.D.	1988	1991	Wehrung	Brander et. al.
Fullerton, Michael	Ph.D.	1988	1992	Brander	
Vandenbosch, Mark	Ph.D.	1990	1992	Weinberg	Brander et. al.
Van Amsberg	Ph.D.	1993	1990	Brander	
Fu, Yuming	Ph.D.	1991	1993	Helsley	Brander et. al.
Downie, David	Ph.D.	1991	1994	Giammarino	Brander et. al.
Chapple, Clive	Ph.D.	1994	1999	Brander	
Anderies, John	Ph.D.	1995	1998	Colin Clark	Brander et. al.
Zott, Christoph	Ph.D.	1995	1999	Brander/Amit	
Yu, Zhi hao	Ph.D.	1996	1999	Taylor/Copeland	Brander et. al.
Agrawal, Ajay	Ph.D.	1996	2000	Cockburn	Brander et. al.

Wagner, Don	Ph.D.	1996	2000	Head	Brander et. al.
Deutsch, Yuval	Ph.D.	1998	2002	Ross	Brander et. al.
Baggs, Jennifer	Ph.D.	1998	2002	Brander/Head	
Finucane, Sean	Ph.D.	2000	2004	Brander/Li	
Pe'er, Aviad	Ph.D.	2000	2005	Vertinsky	Brander, et. al.
Du, Qianqian	Ph.D.	2006	2009	Vertinsky	
Egan, Edward	Ph.D.	2007	trans to UC Berkeley	Brander/Hellmann	
Zhang, Wei	Ph.D.	2008	2011	Brander	Hellmann, Li, and Chandra
Minns, Steven	Ph.D.	2010	2014	Vertinsky	Brander et. al.
Siarni, Navid	PhD	2015	ongoing	Brander/Winter	

(d) *Continuing Education Activities:* various

## 9. **SCHOLARLY AND PROFESSIONAL ACTIVITIES**

(a) *Areas of special interest and accomplishments*

International Trade and Investment  
 Innovation (esp. entrepreneurial finance) and Intellectual Property  
 Industrial Organization esp. Competition Policy

(b) *Research or equivalent grants (indicate under COMP whether grants were obtained competitively (C) or non-competitively (NC)) (Selected)*

Granting Agency	Topic	Comp	\$Year	Years	Principal Investigator	Co investigators
Donner Foundation	Int'l Regulatory Regimes: Trade Policy	Yes	\$6,000 (my part)	85-88	M. Zacher	Brander et al.
UBC small grants	various topics	Yes	about \$1200	various years	Brander	
SSHRC Strategic Grant	Competitive Rivalries in Airline Markets	Yes	\$7,000 (my part)	87-90	Tae Oum	Brander, Tretheway
SSHRC grant	Comparative Economic Growth	Yes	\$16,000	90-93	Brander	
SSHRC grant	Renewable Resources and Int'l Trade	Yes	\$17,000	94-97	Brander	
SSHRC collab. grant	Entrepreneurship	Yes	\$50,000 (my part)	94-99	R. Amit	Brander et al.
SSHRC grant		Yes	\$15,000	98-01	Brander	
SSHRC collab. Grant	Entrepreneurship	Yes	\$60,000	99-01	R. Amit	Brander et al.
SSHRC MCRI grant	Entrepreneurship	Yes	\$450,000	01-05	Brander	several
SSHRC grant	Financing Innovation	Yes	\$21,000	08-11	Brander	

<b>SSHRC grant</b>	<b>Intellectual Property</b>	<b>Yes</b>	<b>\$18,000</b>	<b>08-11</b>	<b>Brander</b>	
<b>SSHRC grant</b>	<b>Innovation</b>	<b>Yes</b>	<b>\$19,000</b>	<b>17-22</b>	<b>Brander</b>	

(d) *Invited Presentations (Selected)*

- 1985 University of Regina, University of Saskatchewan
- 1986 University of Washington, Cornell University
- 1987 Stanford University, Queen's University, Carleton University
- 1988 Northwestern University
- 1989 Univ. of Montreal, Northwestern U., Australian National Univ., Reserve Bank of Australia
- 1990 University of Melbourne, Deakin University, UCLA, University of Calgary
- 1991 University of Southern California
- 1992 Northwestern Univ., University of Michigan
- 1994 University of Wisconsin
- 1995 Simon Fraser University
- 1996 Oregon State U., Pennsylvania (Wharton), U. of Indiana, Purdue U., Duke U., U. Michigan
- 1997 Harvard University (Kennedy School), Princeton University,
- 1998 University of Wisconsin
- 1999 University of Northern British Columbia
- 2001 Stanford University
- 2001 University of California at Berkeley
- 2005 Columbia University
- 2008 Carleton University
- 2015 Odette School of Business, University of Windsor
- 2018 Winter International Trade Seminar hosted by the Hitotsubashi Institute for Advanced Study and the Otaru University of Commerce, Sapporo, Japan

(g) *Conference Participation (Organizer, Keynote Speaker, etc.) (Recent and Selected)*

- 1989 National Bureau of Economic Research (NBER) Summer Institute
- 1990 American Economic Association Meetings (ASSA)
- 1991 NBER Summer Institute, UBC Summer IO Conference (co-organizer)
- 1992 Canadian Economics Association Meetings - gave Innis Lecture (keynote address)
- 1992 1st Annual Australian Conference on Industry Economics - keynote speaker
- 1993 NBER Conference on Trade Rules and Institutions
- 1994 Princeton-Elsevier Conference for Int'l Economics Handbook, Industry Canada Conf.
- 1995 NBER Summer Institute
- 1996 Industry Canada Conference on Capital Markets
- 1998 Canadian Economics Association Annual Meetings
- 2007 APJAE Symposium, Hong Kong, keynote Speaker
- 2009 Organizer of Canadian Economics Association Annual Conference
- 2010 Presidential Address, Canadian Economics Association Annual Conference
- 2011 Invited Keynote Speaker, Journadas de Economia Industrial Conference, Spain (held at the University of Valencia in September 2011).
- 2013 Invited Keynote Speaker, International Economics and Finance Society China Conference, Shanghai, China June 21-June 22: "Market Failure and Innovation in the Global Economy"
- 2014 Canadian Economics Association, Annual Conference, presented paper
- 2015 Canadian Economics Association, Annual Conference, presented paper
- 2017 Victoria Forum, University of Victoria, invited speaker
- 2018 Canadian Economics Association Annual Conference, presented paper
- 2019 Canadian Economics Association Annual Conference, presented paper

**10. SERVICE TO THE UNIVERSITY**

(a) *Memberships on committees, including offices held and dates (selected)*

Faculty of Commerce Curriculum Committee - 1984-86  
 Faculty of Commerce Research Committee - 1984-86  
 Policy Division Recruiting Committee - 1984-88  
 Chair, Policy Division - 1990-93  
 Killam Research Prize Committee - 1991  
 Faculty of Commerce Appointments, Promotion, and Tenure (APT) Committee - 1986-89  
 Chair, Faculty of Commerce APT Committee - 1993-96  
 Head Search Committee for Dept. of Asian Studies - 1996  
 Review Committee for Dept. of Asian Studies - 1997  
 Killam Committee - 1996-1999  
 Associate Dean, Sauder School of Business 1999-2003  
 Various ad hoc committee arising from Associate Dean position  
 Senate 2002 – 2011  
 Senior Appointments Committee 2004-05  
 Council of Senates Budget Committee 2006 – 2011 (Chair of UBC Vancouver committee 2008-11)  
 Senate Admissions Committee 2006 – 2011  
 Chair, Sauder School Awards and Performance Advisory Committee 2010-12(APAC)  
 (member for 2012-13)  
 Co-Chair, Sauder School Strategy Task Force, 2011-12  
 Senate 2013-14  
 UBC Graduate Scholarship Committee 5, 2014-15, 2015-16  
 Provost's Advisory Committee on Dean Reappointment (elected), 2017  
 Board of Directors, UBC Sauder Portfolio Management Fund, 2001 – present  
 Chair, Sauder School Appointments, Promotion, and Tenure (APT) Committee, 2016-2018  
 Economist, Creative Destruction Lab West, 2016-present  
 Member, BCom Review Committee and co-chair, Curriculum Working Group (2019-20)

## 11. **SERVICE TO THE COMMUNITY**

### (a) *Memberships on scholarly societies, including offices held and dates*

Member, Canadian Economics Association, 1979-present  
 Member, American Economic Association, 1979-present  
 Research Associate, National Bureau of Economic Research, 1983-2002  
 Vice-President, Canadian Economics Association, 2007-08  
 President-Elect, Canadian Economics Association, 2008-09  
 President, Canadian Economics Association, 2009-10

### (b) *Community Service*

Member, Vancouver Board of Trade Provincial Government Budget Task Force 2001- 2003  
 Advisory Board, Resource Works, 2014 – present

### (c) *Memberships on scholarly committees, including offices held and dates*

Member, SSHRC Strategic Grant Committee - Managing for Global Competitiveness 1994-95  
 Chair, SSHRC Strategic Grant Committee - Managing for Global Competitiveness, 1996.  
 Member, SSHRC Insight Development Grant Committee – started serving in March 2018.

### (e) *Editorships (list journal and dates)*

Editorial Board, Canadian Journal of Economics 1985-88  
 Editorial Board, International Journal of Industrial Organization 1989-1993  
 Editorial Board, International Tax and Public Finance 1993 - 1998

Editorial Board, Journal of International Economics 1988-90  
Co-Editor, Journal of International Economics 1991-1996. (40 papers per year)  
Managing Editor, Canadian Journal of Economics 1997-2001  
Editorial Board, Asia-Pacific Journal of Accounting and Economics 2006-2012  
Editorial Board, Research in Economics, 2015-2017  
Editorial Review Board, Journal of International Business Studies, 2017-present

(f) *Reviewer (2014-present) (recent dates listed)*

Canadian Journal of Economics (2017)  
Ecological Economics (2014, 2016, 2017)  
Environmental and Resource Economics (2013)  
Journal of Business Venturing (2015, 2016, 2018)  
Journal of Environmental Economics and Management (2014, 2016)  
Journal of International Economics (2014, 2017)  
Journal of Quantitative Analysis in Sports (2017)  
Review of Industrial Organization (2017)  
Journal of Economic Interaction and Coordination (2017)  
Journal of International Business Studies (2017, 2018, 2019, 2020)  
Research in Economics (2017)  
Economics and Business Letters (2014)  
North American Journal of Economics and Finance (2014)  
Economics of Innovation and New Technology (2018)  
Resource and Energy Economics (2019, 2020)

(g) *External examiner for Ph.D thesis*

Queen's University 1987  
York University 1993

*Other service to the community*

frequent guest of radio and TV on matters related to economic policy  
testified before the Canadian Senate Committee on Banking and Finance, Nov. 2011.

**12. AWARDS AND DISTINCTIONS**

(b) *Awards for Scholarship (indicate name of award, awarding organizations, date)*

1973, Birks Gold Watch for top student in 2nd year Arts and Science, Univ. of Victoria  
1975, Joseph Crumb Memorial Book Prize for Outstanding Honours Essay, UBC  
1976-79 Canada Council and SSHRC Doctoral Fellowships taken up at Stanford Univ.  
1982, Harry Johnson Prize (awarded annually to the author(s) of the paper judged to be the best paper published in the Canadian Journal of Economics in the preceding year (with B. Spencer)  
1983, Faculty Research Fellow and subsequently Research Associate, NBER  
1985, Inaugural UBC Faculty of Commerce Research Prize (awarded annually starting in 1985 to untenured faculty member with best research record (tied with P. de Jong). Only two or three awards were given, then the awards were restored in modified form in 1993 - see below.  
1986, Inaugural UBC Killam Research Prize (awarded annually, starting in 1986, to UBC Faculty members for excellence in research.  
1993, Faculty of Commerce Research Prize (Inaugural award, senior category).  
1994-2010, Invited to submit nomination for Nobel Prize in Economics  
1996, Listed in Who's Who in Economics, 3rd. ed. (MIT Press)  
1997, Jacob Biely Prize, University of British Columbia: UBC's top research prize, given annually (awarded in 1998 for the 1997 year).

1997-2001, Managing Editor, Canadian Journal of Economics  
2008-09, President-Elect, Canadian Economics Association  
2009-10, President, Canadian Economics Association  
2018, Named as Fellow of the Canadian Economics Association

### **CONSULTING ACTIVITIES**

Substantial consulting activities relating to international trade policy (esp. anti-dumping), competition policy, intellectual property, and environmental and natural resource management and policy. Served as expert witness before the Canadian International Trade Tribunal (four times), before the Copyright Board of Canada (twice), before the Ontario Superior Court of Justice (once), and before BC Courts.



THE UNIVERSITY OF BRITISH COLUMBIA  
*Publications Record*

**SURNAME:** Brander

**FIRST NAME:** James

**MIDDLE NAME(S):** Alan

**1. REFEREED PUBLICATIONS**

(a) *Journals* (reverse chronological order)

1. James Brander and Edward Egan (2018). "Seniority Wages in the National Hockey League". *Eastern Economic Journal* 44(1), 84-96
2. James Brander and Gregor Smith (2017). "Economic Research in Canada: Evolution and Convergence", *Canadian Journal of Economics* 50: 1197-1223. (December)
3. James Brander, Victor Cui, and Ilan Vertinsky (2017) "China and Intellectual Property Rights: A Challenge to the Rule of Law", *Journal of International Business Studies* 48(7), 908-921.
4. James Brander and Thomas Ross (2017). "Estimating Damages to Direct and Indirect Purchasers in Price-Fixing Actions", *Canadian Competition Law Review*. 30 (1) (May):1-39.
5. James Brander and Edward Egan (2017). "The Winner's Curse in Acquisitions of Privately-held Firms", *Quarterly Review of Economics and Finance*, 65: 249-262.
6. James Brander and Wei Zhang (2017) "Employee Relations and Innovation: An Empirical Analysis Using Panel Data". *Economics of Innovation and New Technology*, 27(4) pp. 368-384.
7. James Brander and Barbara Spencer (2015), "Intra-Industry trade with Bertrand and Cournot Oligopoly: The Role of Endogenous Horizontal Product Differentiation". *Research in Economics*, 69(2): 157-165.
8. James Brander, Qianqian Du, and Thomas Hellmann (2015), "The Effects of Government-Sponsored Venture Capital: International Evidence". *Review of Finance* 19(2): 571-618.
9. James Brander, Edward Egan and Louisa Yeung (2014), "Estimating the Effects of Age on NHL Player Performance", *Journal of Quantitative Analysis in Sports*, 10(2) June 2014, pp. 241-259.
10. James Brander, Thomas Hellmann, and Tyler Meredith (2012), "What Ottawa Can Do – Venture Capital", *Policy Options*, Vol. 33 (10) November 2012, pp. 42-44.
11. James A. Brander (2010) "Innovation in Retrospect and Prospect", *Canadian Journal of Economics* (November), Vol. 43, pp. 1087-1121.
12. James A. Brander and Jean de Bettignies, (2009) " Venture Capital Investment: The Role of Predator-Prey Dynamics with Learning by Doing", *Economics of Innovation and New Technology* , Vol. 18, pp. 1-19 (lead article)
13. Brander, James A. (2007), "Intellectual Property Protection as Strategic Trade Policy", *Asia-Pacific Journal of Accounting and Economics* (December) pp. 195-218.

14. Bettignies, Jean de and James A. Brander (2007) "Financing Entrepreneurship: Bank Finance versus Venture Capital" *Journal of Business Venturing*, 22 (November) pp. 808-832.
15. Brander, James A. (2007) "Sustainability: Malthus Revisited?" *Canadian Journal of Economics*, 40, pp. 1-38.
16. Brander, James A. (2006) "The Effect of Ethical Fund Portfolio Inclusion on Executive Compensation", *Journal of Business Ethics*, Vol. 69 (December), pp. 317-329.
17. Baggs, Jen and James A. Brander (2006) "Trade Liberalization, Profitability, and Financial Leverage" *Journal of International Business Studies* 37 (March), 196-211.
18. Brander, James A. and Thomas W. Ross (2006) Estimating Damages from Price-Fixing, *Canadian Class Action Review* 3 (No. 1, January) pp: 335-370.
19. Brander, James A., Raphael Amit and Werner Antweiler (2002) Venture Capital Syndication: Improved Venture Selection versus the Value-Added Hypotheses, *Journal of Economics and Management Strategy*, 11 (Fall) pp. 423-451.
20. Amit, Raphael, James A. Brander and Christoph Zott (1998) "Why do Venture Capital Firms Exist? Theory and Canadian Evidence" *Journal of Business Venturing* 13 (November) pp. 441-548 (lead article). Reprinted in Lowell W. Busenitz, Harry J. Spinieza, and Mike Wright (eds.) *Venture Capital* (2003) Edward Elgar Publishing: Camberley, UK
21. Brander, James A. and M. Scott Taylor (1998) "Open-Access Renewable Resources: Trade and Trade Policy in a Two-Country Model", *Journal of International Economics* 19, 267-298 (lead article).
22. Brander, James A. and M. Scott Taylor (1998) "The Simple Economics of Easter Island: A Ricardo-Malthus Model of Renewable Resource Use", *American Economic Review* 88 (March) 119-138.
23. Brander, James A. and M. Scott Taylor (1997) "International Trade between Consumer and Conservationist Countries", *Resource and Energy Economics* 19, 267-298.
24. Brander, James A. and M. Scott Taylor (1997) "International Trade and Open Access Renewable Resources: the small open economy case", *Canadian Journal of Economics* 30, 526-552.
25. Brander, James A. and Barbara J. Spencer (1994) "Trade Adjustment Assistance: Welfare and Incentive Effects of Payments to Displaced Workers", *Journal of International Economics* 36, 239-262.
26. Brander, James A. and Steve Dowrick (1994) "The Role of Fertility and Population in Economic Growth: New Evidence from Aggregate Cross-National Data" *Journal of Population Economics* 7, pp. 1-25.
27. Brander, James A. and Anming Zhang (1993) "Dynamic Competition in the Airline Industry", *International Journal of Industrial Organization* 11, pp. 407-435.
28. Barbara J. Spencer and James A. Brander (1992) "Pre-commitment and Flexibility: Applications to Oligopoly Theory", *European Economic Review* vol. 36:8, pp. 1601-1626, December.
29. Brander, James A. (1992) "Comparative Economic Growth: Evidence and Interpretation", *Canadian*

*Journal of Economics* vol. 25 (Nov), pp. 792-818 (This paper was the 1992 Innis Lecture at the Canadian Economics Association Meetings, Charlottetown, PEI, June 1992.

30. Brander, James A. and Michel Poitevin (1992) "Managerial Compensation and the Agency Costs of Debt Finance" *Managerial and Decision Economics* vol. 13, pp. 55-64.
31. Brander, James A. (1991) "Election Polls, Free Trade, and the Stock Market: Evidence from the 1988 Canadian General Election", *Canadian Journal of Economics*, vol. 24 (Nov), pp. 827-843.
32. Brander, James A. and Anming Zhang (1990) "Market Conduct in the Airline Industry: An Empirical Investigation", *Rand Journal of Economics*, vol. 21 (Winter), pp. 567-583.
33. Brander, James A. and Barbara J. Spencer (1989) "Moral Hazard and Limited Liability: Implications for the theory of the firm" *International Economic Review*, vol.30 (Nov), pp. 833-849.
34. Brander, James A. and Barbara J. Spencer (1988) "Unionized Oligopoly and International Trade Policy", *Journal of International Economics*, vol.24 (May), pp.217-234.
35. Brander, James A. and Tracy Lewis (1988) "Bankruptcy Costs and the Theory of Oligopoly", *Canadian Journal of Economics*, vol.21, (May) pp.221-243.
36. Brander, James A. and Barbara J. Spencer (1987) "Foreign Direct Investment, Unemployment, and Endogenous Taxes and Tariffs", *Journal of International Economics*, 22 (May) 257-280.
37. Brander, James A. and Tracy Lewis (1986) "Oligopoly and Financial Structure: the effects of limited liability" *American Economic Review* 76 (December) 956-970. Reprinted in Andrew Daughety, ed., Cournot Oligopoly (1988), Cambridge University Press: Cambridge, England.
38. Brander, James A. and Barbara J. Spencer (1985) "Ramsey-Optimal Two Part Tariffs: the Case of Many Heterogeneous groups", *Public Finance*, (No. 3), 335-346.
39. Brander, James A. and Barbara J. Spencer (1985) "Tacit Collusion, Free Entry and Welfare", *Journal of Industrial Economics* 33 (March), 277-294.
40. Brander, James A. and Barbara J. Spencer (1985) "Export Subsidies and International Market Share Rivalry", *Journal of International Economics* 17 (February), 83-100.
41. Brander, James A. and Barbara J. Spencer (1984) "Trade Warfare: Tariffs and Cartels", *Journal of International Economics* 16 (May), 227-242.
42. Brander, James A. and Jonathan Eaton (1984) "Product Line Rivalry", *American Economic Review*, 74 (June) 323-334.
43. Brander, James A. and Paul Krugman (1983) "A 'Reciprocal Dumping' Model of International Trade", *Journal of International Economics*, 15 (November) 313-321 (with Paul Krugman). Reprinted in J.M.Alec Gee and G. Norman, ed. Market Strategy and Structure (1993) Harvester Wheatsheaf: New York. Reprinted in Gene Grossman ed. Imperfect Competition and International Trade (1992) MIT Press: Cambridge, Mass.
44. Spencer, Barbara J. and James A. Brander (1983) "International R & D Rivalry and Industrial Strategy", *Review of Economic Studies*, 50 (October) 707-722 (with Barbara Spencer). Reprinted in David B. Audretsch ed. Industrial Policy and Competitive Advantage (1996) Edward Elgar Press:

Cheltenham, UK.

45. Brander, James A. and Barbara J. Spencer (1983) "Strategic Commitment with R & D: The Symmetric Case", *Bell Journal of Economics*, 14 (Spring), 225-235.
46. Brander, James A. and Slobodan Djajic (1983) "Rent-Extracting Tariffs and the Management of Exhaustible Resources", *Canadian Journal of Economics*, 16 (April) 289-299.
47. Spencer, Barbara J. and James A. Brander (1983) "Second Best Pricing of Publicly Produced Inputs: The Case of Downstream Imperfect Competition", *Journal of Public Economics*, 20, (February), 113-119.
48. Brander, James A. and Barbara Spencer (1981) "Tariffs and the Extraction of Foreign Monopoly Rent Under Potential Entry", *Canadian Journal of Economics* 14 (August) 371-384 (won Harry Johnson Prize). Reprinted in Jagdish Bhagwati, ed. *International Trade: Selected Readings*, 2nd ed. (1987) MIT Press: Cambridge, Mass.
49. Brander, James A. (1981) "Intra-industry Trade in Identical Commodities", *Journal of International Economics* 11 (February), 1-14. Reprinted in M.L. Greenhut, and G. Norman The Economics of Location. Edward Elger Publishing, London. Reprinted in Peter J. Lloyd and Herbert G. Grubel (eds) *Intra-Industry Trade* Edward Elgar Publishing, Camberley, UK (2002).

(b) *Book Chapters*

1. Brander, James A. and Barbara J. Spencer (1983) "Local Telephone Pricing: Two-Part Tariffs and Price Discrimination", in Economic Analysis of Telecommunications: Theory and Applications, ed. L. Courville, A. de Fontenay and R. Dobell (North Holland: Amsterdam), 305-316
2. Brander, James A. and Barbara J. Spencer (1984) "Tariff Protection and Imperfect Competition", in Monopolistic Competition and International Trade, ed. Henryk Kierzkowski (Oxford University Press) pp. 194-206. Reprinted in in Gene Grossman ed. Imperfect Competition and International Trade (1992) MIT Press: Cambridge, Mass.
3. Brander, James A. (1985) "Economic Policy Formation in a Federal State: A Game Theoretic Approach", Royal Commission on the Economic Union and Development Prospects for Canada., Vol. 63 R. Simeon ed. Intergovernmental Relations Toronto: U. of Toronto Press, pp.33-66.
4. Brander, James A. (1986) "Rationales for Strategic Trade and Industrial Policy" in Strategic Trade Policy and the New International Economics ed. by P. Krugman pp. 23-46 (MIT Press: Cambridge, Mass.).
5. Brander, James A. (1987) "Shaping Comparative Advantage: Trade Policy, Industrial Policy and Economic Performance" featured paper in Shaping Comparative Advantage ed. by Richard Lipsey and Wendy Dobson (C.D. Howe Institute: Toronto) pp. 1-55.
6. Brander, James A. (1988) "Mergers, Competition Policy and the International Environment" in Stanbury ed. Mergers, Corporate Concentration, and Corporate Power in Canada, (IRPP: Ottawa) 109-132.
7. Brander, James A. (1992) "Canadian Foreign Investment Policy: Issues and Prospects", in Canadian Foreign Policy and the International Economic Order, ed. A. Claire Cutler and Mark W. Zacher (University of British Columbia Press: Vancouver).

8. Brander, James A., 1995. "Strategic trade policy," Handbook of International Economics, in: G. M. Grossman & K. Rogoff (ed.), Handbook of International Economics, edition 1, volume 3, chapter 27, pages 1395-1455, Elsevier.
9. Amit, R., James A. Brander, and C. Zott (2000) "Venture Capital Financing of Entrepreneurship: Theory, Empirical Evidence and a Research Agenda" in Donald L. Sexton and Hans Landstrom, The Blackwell Handbook of Entrepreneurship, Ch. 13, pp. 259-282.
10. Brander, James A. (2003) "Risk Capital in Canada: Breaking Down Barriers, Increasing Access", Canadian Foundation for Investor Education.
11. Brander, James A. (2004) "Easter Island: Resource Depletion and Collapse" in Cutler J. Cleveland, ed. Encyclopedia of Energy (Elsevier)
12. Spencer, Barbara J. and James A. Brander (2008) "Strategic Trade Policy" New Palgrave Dictionary of Economics ed. Steven Durlauf and Lawrence Blume, Palgrave Macmillan Ltd. 14 page manuscript (2000 words).
13. Brander, James A., Edward Egan and Thomas Hellmann (2010), "Government Sponsored versus Private Venture Capital: Canadian Evidence", in J. Lerner and A. Scherr, International Differences in Entrepreneurship, National Bureau of Economic Research.

(c) *Other*

1. Brander, James A. (1992) "Recent Developments in Industrial Organization", in 1992 Conference of Industry Economics: Papers and Proceedings Bureau of Industry Economics, (Australian Government Publishing Service: Canberra) (ISBN No. 064425387 1).
2. Brander, James A. (2007) "Productivity and Innovation in Canada: Emerging Issues and Research Strategy Regarding the Role of Industry Policy", Industry Canada. (40 pp.)
3. Brander, James A., Qianqian Du and Thomas Hellmann (2010), "Governments as Venture Capitalists: Striking the Right Balance" in Globalization of Alternative Investments, The Global Economic Impact of Private Equity Report 2010, Working Papers Volume 3, World Economic Forum.
4. "Is price-fixing a major problem in Canada? " by James Brander, MacLeans, Jan. 2, 2018. See: <http://www.macleans.ca/opinion/is-price-fixing-a-major-problem-in-canada/>

**2. NON-REFEREED PUBLICATIONS**

(a) *Journals*

1. Brander, James A (1989) "Economics: Disagreements, Critiques and Progress" invited paper, Journal of Business Administration, vol. 18, pp. 111-132.
2. Amit, R., James A. Brander, and C. Zott (1997) "Venture-Capital Finance in Canada" Canadian Investment Review .
3. Brander, James A (1997) "The Economics of Economic Intelligence" in Commentary (published by the Canadian Secret Intelligence Service).

(b) *Book Reviews:*

1. (1986) Review of "Market Structure and Foreign Trade" by Helpman and Krugman. Journal of Economic Literature, (June), pp. 713-715.
2. (1987) Review of "The Economics of Intra-Industry Trade" by Greenaway and Milner. Journal of International Economics 23 (August) pp. 182-185.
3. (1987) Review of "Trade, Industrial Policy, and International Competition" by Richard Harris. Canadian Public Policy v. 8 (June), pp. 243-244.
4. (1988) Review of "Trade Wars" by John Conybeare. Journal of Economic Literature, v. 26 (December) pp. 1775-1776.
5. (1993) Review of "Economic Analysis of Industrial Policy" by Motoshige Itoh, Kazaharu Kiyono, Masahiro Okuno-Fujiwara, and K. Suzumura. Journal of Economic Literature 31 (June) pp. 917-18.
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**3. BOOKS**

(a) Authored

1. Jeffrey M. Perloff and James A. Brander (2019). Managerial Economics and Strategy, Pearson, 3rd edition. ISBN 978-0-321-56644-7. (approx. 700 pages).
2. James A. Brander (2013) Government Policy Toward Business, 5th. ed., John Wiley & Sons, Ltd: Mississauga, Ontario. ISBN 978-0-470-15852-4, approx. 400 pages (first edition published in 1986).

**8. WORK SUBMITTED (including publisher and date of submission)**

1. James A. Brander and Barbara J. Spencer "Patent Assertion Entities and the Courts: Injunctive or Fee-Based Relief? Journal of Law and Economics, submitted August 13, 2019.

9. **WORK IN PROGRESS** (including degree of completion)

1. James A. Brander and Barbara J. Spencer, "Differentiated or "Me-Too" Entry in Bertrand and Cournot Oligopoly, revision requested at Review of Industrial Organization. Almost ready to resubmit.
2. James A. Brander and Barbara J. Spencer, "Intellectual Property and the International Trade Commission". About 90% complete. Will submit to the Journal of International Economics.
3. James Brander and Victor Song, "Financial Structure and Oligopoly: The R&D Effect". About 50% complete.