

ÁLVARO PARRA

CONTACT INFORMATION

Address

Sauder School of Business
2053 Main Mall
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RESEARCH INTERESTS

Industrial Organization, Competition Policy, Microeconomic and Applied Theory

EMPLOYMENT

University of British Columbia, Sauder School of Business

Assistant Professor, July 2013 - present.

EDUCATION

Northwestern University

Ph.D. in Economics, June 2013 , Advisor: [Michael Whinston](#)

M.A. Economics, June 2008

Pontificia Univeridad Católica de Chile

M.A. Financial Economics, June 2007

B.A. Business Economics, June 2006

PUBLISHED OR FORTHCOMING PAPERS

1. "Announcing High Prices to Deter Innovation," joint with: [Guillermo Marshall](#)
forthcoming, Management Science
2. "Sequential Innovation, Patent Policy, and the Dynamics of the Replacement Effect"
RAND Journal of Economics, Vol 50 (3), 568–590
3. "Innovation and Competition: The Role of Product Market Competition," joint with:
[Guillermo Marshall](#)
International Journal of Industrial Organization, Vol 65, July 2019, 221–247)

WORKING PAPERS

"Entry Games under Private Information" joint with: [José Espin-Sanchez](#)

"Second Price Auction with Participation Costs," joint with: [José Espin-Sanchez](#)

"Entrepreneurship Innovation, Patent Protection, and Industry Dynamics," joint with: [Gerard Llobet](#) and [Javier Suarez](#) (*Revision Requested by RAND Journal of Economics*¹)

"Mergers in Innovative Industries: A Dynamic Framework," joint with: [Guillermo Marshall](#)

WORK IN PROGRESS

"Location, spillovers and Patent Races"

"When to license Sequential Inventions"

"The Role of SAFE's in Early-Stage Venture Financing," joint with [Ralph Winter](#)

¹ Joined for the revision process.

FELLOWSHIPS AND AWARDS

Insight Development Grant, SSHRC, 2018 (\approx 45k)
 Sauder's Dean's Office Grant, 2016 (15k).
 UBC Hampton Research Fund, 2016 (2.5k).
 Sauder's Dean's Office Grant, 2015 (10k).
 UBC Bridge Funding, 2015 (2.5k).
 Sauder's Exploratory Grant, 2014 (7.5k).
 Northwestern University, Center of Economic Theory 2011 & 2012
 Northwestern University, Teaching Assistant Fellow, 2011-12
 Northwestern University, Economics Distinguished Teaching Assistant 2011-12 and 2008-09
 Northwestern University, University Fellowship 2007
 Pontificia Universidad Católica de Chile, Distinguished Master Thesis 2006

INVITED PRESENTATIONS AND CONFERENCES

2019 CEA, Econometric Society (Seattle), Sauder, TOI Chile (canceled due to social unrest).

2018 UC Davis, CEMFI.

2017 Pontificia Universidad Católica de Chile, Texas A&M, Searle Center/USPTO Conference on Innovation Economics, IIOC.

2016: FTC's 9th Microeconomic Conference, University of Illinois at Urbana-Champaign, IIOC, Canadian Economic Association, Sauder School of Business.

2015 UBC - Sauder School of Business, UBC - Economics, Yale, Canadian Economic Association, IIOC, CRESSE, Econometric Society World Congress (Montreal)

2014 Canadian Economic Association, UBC-HKU Summer Theory Conference, Sauder School of Business, TOI, FTC's 7th Microeconomic Conference, Econometric Society Latin American Meeting, Econometric Society European Summer Meeting

2013 TOI, Northwestern University, University of British Columbia (Sauder), IESE, University of Washington, Mannheim University, Bates and White

2012 or before Summer Meeting Econometric Society 2012, Northwestern University (Student Job Market Seminar, Theory Lunch (x2), Theory Seminar, IO Seminar), Pontificia Universidad Católica de Chile

REFEREE EXPERIENCE

American Economic Journal: Microeconomics & Macroeconomics, Econometrica, Review of Economic Studies, Journal of European Economic Association, Journal of Economic Theory, RAND Journal of Economics, Management Science, Journal of Industrial Economics, International Journal of Industrial Organization, Journal of Economic Behavior & Organization, Journal of Economics Dynamics and Control, The BE Journal of Theoretical Economics, Bulletin of Economic Research, Journal of Legal Studies, American Journal of Agricultural Economics, NSF, FONDECIT Chile.

TEACHING EXPERIENCE

Instructor, Sauder School of Business, UBC, 2014-present
Undergraduate: Strategic Management (COMM 491, COEC 491 & COMM 493)
Graduate: Business Strategy (BASM 501, MBA)

Teaching Assistant, Northwestern University, 2008-12

Graduate: Microeconomics 410-2 (3 times), 410-3 (x2).

Undergraduate: Industrial Economics, Competition Monopoly and Public policy (x2), Intermediate Microeconomics 310-2 (x2)

Teaching Assistant, Pontificia Universidad Católica de Chile, 2002-07 (in Spanish)

Graduate: Microeconomics, Mathematical Economics, Financial Economics (2)

Undergraduate: Introduction to Economics (x2), Intermediate Microeconomics I (x2), Intermediate Microeconomics II (x2), Intermediate Macroeconomics, and Industrial Organization (x2).

MBA: Introduction to Economics (x2)

OTHER INFORMATION

Chilean/Canadian · married to Javiera Pumarino · father of Lucía & Sofía · June 9th, 1983

Languages: Spanish (native) · English · German (embarrassingly basic)

Interests: Guitar · Music · Chess · Books · Windsurf · Woodworking · Golf

July 7, 2020