The UBC PMBA at a Glance

Program Dates
January 2021 - December 2022

Location
UBC Point Grey Campus, Vancouver, BC, Canada

Fees *
Canadian Citizens and Permanent Residents: $49,419 CAD
International Students: $83,263 CAD

1st Early Entrance Scholarship: $2,000 CAD
Deadline: May 26, 2020
Document submission deadline for scholarship eligibility: June 30, 2020

2nd Early Entrance Scholarship: $1,000 CAD
Deadline: July 21, 2020
Document submission deadline for scholarship eligibility: August 18, 2020

*Subject to UBC Board of Governors' approval. The university may adjust fees at any time with limited notice.

Application Deadlines
1st Round: May 26, 2020
2nd Round: July 21, 2020
Final Round: October 13, 2020

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UBC Sauder School of Business
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UBC PMBA Class of 2022 Profile*
Class size: 62
Average years of work experience: 8.5
Average age: 33
*Data per the January 2020 entering class

UBC Professional MBA
JANUARY 2021 ENTRY
24-MONTH PART-TIME PROGRAM
sauder.ubc.ca/pmba
Discover the UBC Professional MBA

Designed with Professionals in Mind
It’s taken you years of hard work to get where you are. You’ve achieved a level of success in your career, but there’s a voice inside you that’s telling you that you’re capable of more.

The UBC Professional MBA (UBC PMBA) at UBC Sauder School of Business’ Robert H. Lee Graduate School is designed for people like you.

Keep Your Momentum Going
Over the course of 24 months, the UBC PMBA will propel your career without taking you out of the game. It’s designed to align with a full-time work schedule: classes take place every two or three weekends, you’ll get winter and summer breaks, and three 8-day Professional Residencies to deepen your network.

This not only means you can pursue a UBC PMBA without taking time out of the workforce, it also means you can apply the knowledge you gain immediately.

Up for the Challenge
Is the UBC PMBA demanding? Undoubtedly. Yet with this rigorous pursuit comes immense reward. The UBC PMBA will help you discover your leadership style, build your business acumen, deepen your understanding of the inner workings of an organization, and cultivate your strategic thinking skills so that you can meet your ambitious career goals with ease.
What You’ll Learn

It’s one thing to think big. It’s quite another to have such a comprehensive understanding of the big picture that you’re able to make big things happen.

Through our foundation courses, the UBC PMBA covers general business management, which means you’ll have an impressive understanding of everything from accounting to marketing to finance, and be able to apply it to any field.

From there, the program dives deep into specialized courses like Supply Chain Theory & Analytics and Marketing Research, giving you actionable tools and real-world skills. Our emphasis on experiential, hands-on learning means you’ll tackle live business challenges, case studies, and presentations the same way today’s business leaders approach problems.

“The UBC PMBA has challenged me to try harder, work smarter and think deeper than I ever have before. The opportunity to learn alongside an exceptional class of professionals makes the experience that much more enriching.”

Heidi Grantner
General Manager
Synergy Enterprises
UBC PMBA Student, Class of 2020
Personalized Career Development

You’re here to build your career. So are we. Our Hari B. Varshney Business Career Centre plays a critical role in the UBC PMBA program, offering you dedicated one-on-one career coaching, professional skills training, and networking opportunities. You’ll have access to four different mentorship programs, exclusive company panels, valuable industry insights and much more. Below are some examples of the career development program:

Salary Negotiation Preparation: Understanding and receiving the compensation for the value you bring to your employer does not have to be a mystery. Develop a personalized strategy for your negotiation process with our coaches.

Building your EI capabilities: Strong Emotional Intelligence allows you to negotiate and influence others effectively. Our EI coaching, assessments and workshops will build your skills which will benefit you throughout the rest of your career.

MBA Mentor Programs: Gaining insight from someone in senior management is invaluable. We’ll pair you with a mentor who’s able to develop your personal leadership goals.

Interview Skills Development: It may have been a while since you last had an interview. Through our one-on-one coaching, we’ll help you articulate your value and skills to land that job, whether you’re looking to change departments or companies.

Career Outcomes

UBC PMBA alumni have been successful in making changes in their careers. The program provides students the ability and skills they need to make career shifts, oftentimes within the duration of the program.

Career Changes

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<thead>
<tr>
<th>Start of the program</th>
<th>By the end of the program</th>
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<tbody>
<tr>
<td>Mechanical Design Engineer at a Canadian Electronics Manufacturer</td>
<td>Engineering Manager at Google</td>
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<tr>
<td>Research Technician at a Medical Research Centre</td>
<td>Operations Specialist and Supervisor at Emterra Environmental</td>
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<tr>
<td>Program Manager at an E-commerce Service Provider</td>
<td>Senior Associate, Venture Capital at First Block Capital</td>
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<tr>
<td>Junior Project Engineer at an Engineering Consulting Company</td>
<td>Associate at McKinsey &amp; Company</td>
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<tr>
<td>Registered Nurse and Project Manager at a Hospital</td>
<td>Managing Director at Kinetix Medicine</td>
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Promotions

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<tr>
<th>From</th>
<th>To</th>
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<tr>
<td>Logistics Manager at BC Ferries</td>
<td>Regional Manager, Terminal Operations</td>
</tr>
<tr>
<td>Manager, Content and Partnerships at CanLII</td>
<td>Director, Programs and Partnerships</td>
</tr>
<tr>
<td>Senior Purchasing Manager at Aritzia</td>
<td>Director, Global Procurement</td>
</tr>
<tr>
<td>Manager, Power and Utilities at Fengate Asset Management</td>
<td>VP of Asset Management</td>
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Worldwide Recognition and Reach
Your education with UBC Sauder carries international recognition: UBC Sauder was ranked #1 University in Canada for Business & Economics and #34 University in the World by the Times Higher Education World University Rankings 2020.

And whichever corner of the globe you choose to go to, know you’ll always be a part of a strong, exclusive network – we currently have more than 43,000 alumni across 82 countries.

A Network of Connections
UBC Sauder is the only Canadian member of the prestigious Global Network for Advanced Management, spearheaded by the Yale School of Management. During the second year, students have the chance to take online courses offered by other member schools for credit. During the Global Network Week in March, students can apply to travel around the world to attend one of the week-long, immersive courses offered by the Global Network member schools alongside other MBAs.

Yale Master of Advanced Management Dual Degree
As part of UBC Sauder’s membership in the Global Network for Advanced Management, UBC PMBA students have the opportunity to apply to the Master of Advanced Management from the Yale School of Management after finishing their UBC PMBA studies. You’ll build diverse alumni networks from two of the world’s top business schools, and learn to be a leading thinker on global risks, trends, and resulting business implications.

Study Abroad Program
During the second year of the UBC PMBA, you’ll have the opportunity to study abroad with one of our global exchange partners. These opportunities vary in length from one to six weeks and take place at our partner schools including Copenhagen Business School, Vienna University of Economics and Business Administration, Peking University, and the ESSEC Business School in Paris. UBC PMBA students also have the opportunity to join UBC IMBA students and study a module in Shanghai Jiao Tong University for one week.

“Everything I encountered at the Yale Network Week and at INCAE Business School is showing me how to rethink and discover new ways to apply my knowledge.”

Jane Sun, PhD
Director, Interprofessional Practice for Adult Mental Health and Substance Use
Provincial Health Services Authority
UBC Part-time MBA, Class of 2018

Global Opportunities
Faculty Who Shape Business

Across every discipline, UBC Sauder’s faculty are among the best in the world. They’re not just world-leading academics, they’re also business leaders who apply their sought-after expertise in the real world.

Tamar Milne
Lecturer, Marketing and Behavioural Science Division

Tamar is an award-winning lecturer in the Marketing and Behavioural Sciences Division. With a focus on applied and experiential learning opportunities, Tamar brings her two decades of management experience in marketing, sales, communications, and sustainability in a wide variety of sectors, including natural resources, consumer products manufacturing, tourism, and transportation.

Greg Werker
Lecturer, Operations and Logistics Division

As a full-time lecturer in UBC Sauder’s Operations and Logistics Division, Dr. Werker leads MBA courses on operation and logistics and applications of statistics in management, bringing examples from his research into the classroom whenever possible. His areas of interest include health system optimization, network modelling of patient flow through treatment pathways and optimization tools that support these efforts.

Harish Krishnan
Professor, Operations and Logistics Division

A professor in the Operations and Logistics Division, Dr. Krishnan is an expert in managing supply risk, productivity and supply chain coordination. Due to Dr. Krishnan’s commitment of providing real-world examples in his interactive lectures, he is also an award-winning educator for teaching excellence at UBC Sauder. Recently, he has published research papers on the impact of supply chains on firm-level productivity and how blockchain can shape sustainable global value chains.
**UBC Professional MBA**

**Program Journey**

*Program schedule may be subject to change

**Selected courses (may be subject to change) from the UBC PMBA program

### Professional Residencies:
- 8-day intensive and integrated components covering a number of key business leadership topics and career development programming.

### Foundation Courses:
- Mandatory prerequisite courses for learning and applying key business discipline foundations - from Accounting to Marketing.

### Advanced Courses:
- Specialized courses for developing the advanced skills and knowledge required of business leaders.

### Global Network for Advanced Management:
- Global Network Week: Optional for-credit courses offered abroad at one of our Global Network network partners.

### Global Network of Advanced Management:
- Small Network Online Courses (Global Network SNOCs): Optional for-credit online courses, where students collaborate virtually on team projects about a key business theme.

### Summer Study Abroad:
- Optional for-credit exchange with select partner schools.

### Career and Professional Development:
- Requisite career development programming, including workshops, industry speakers, networking events, mock interviews and salary negotiations.
Your Fellow Candidates

What starts as your cohort will turn into one of the most valuable professional networks you could build. Your fellow candidates will come from diverse backgrounds, each bringing their unique viewpoint to the table.

The UBC PMBA is built upon collaboration, just like the workplace. This means you’ll find yourself sharing ideas, completing projects, giving presentations with and even learning surprising insights from those who are pursuing this designation with you.

For the next 24 months, you’ll be surrounded by individuals who are hand-picked through a holistic and rigorous admissions process to challenge, inspire, and drive you to take your career to the next level.

UBC PMBA Class of 2022 Profile*

Class size: **62**
Average age: **33**
Age range: **27-52**

Languages spoken: **19**

Average years of work experience: **8.5**

Undergraduate Degree Majors:
- **29%** Engineering
- **26%** Business
- **25%** Science
- **8%** Economics
- **6%** Social Sciences
- **2%** Computer Science
- **2%** Humanities
- **2%** Law

Work Experience by Industry:
- **18%** Technology
- **15%** Healthcare
- **11%** Professional Services
- **8%** Financial Services
- **8%** Government
- **8%** Manufacturing/Construction
- **6%** Natural Resources
- **5%** Education
- **3%** Computer Services
- **3%** Real Estate
- **3%** Transportation
- **2%** Entertainment
- **2%** Tourism and Hospitality
- **2%** Retail

Our Admissions Process

The UBC PMBA selection process is rigorous. We deliberately keep our cohort small to help foster a more collegial and personal environment. Candidates are carefully selected against competitive requirements to ensure that, once in the program, you learn from peers who have demonstrated vision, leadership, and experience.

1. **Review our admission requirements and get started on your application**
   a. Review our admission requirements below:
   - **Academic Achievement**
     - Four-year* Bachelor’s degree with a 76/B+ average
   - **Professional Experience**
     - Minimum: three to five years of full-time work experience
   - **GMAT or GRE**
     - Minimum: 550 GMAT or 310+ for GRE
     - Competitive: 650 GMAT GRE: 320+
   - An English proficiency exam is required for candidates whose degrees are from a university outside of Canada/USA in which English was not the official language of instruction.

   *Select three-year degrees will be accepted

   b. Create an account and get started on the online application process at: sauder.ubc.ca/pmba/apply
      - You can save your changes and come back at any point.
      - When you’re ready, pay the fee and submit your application.

2. **Submit your supporting documents**

   Applications are reviewed by the admissions committee when all supporting documentation are submitted in official form. The final document deadline is November 17, 2020.
   - Transcripts/degree certificates/translation
   - Contact information for your two references
   - GMAT/GRE
   - English Proficiency Exam

3. **Wait for your results**

   a. Candidates will be guaranteed an admissions decision within 8 weeks of their complete application submission prior to July 21, 2020.
   b. Candidates being considered for admission will be contacted by the Robert H. Lee Graduate School for an interview either in person or by video call.
   c. You can always log back in to the online application to check the status of your application.

*Data per the January 2020 entering class