It all starts here

The UBC Sauder School of Business Bachelor of Commerce program is the start of a journey—one that leads you on the path to exploration, discovery, and transformation. With accomplished faculty, an innovative curriculum, and a reputation for excellence in research, we provide an ideal environment for your academic success. Our commitment to our students extends far beyond the classroom. Invaluable experiential learning and co-curricular opportunities, study abroad programs, and a beautiful campus all add to an exceptional student experience.
Tradition of excellence

The University of British Columbia is well known for its excellence in teaching and research; ranking 37th in the Times Higher Education’s ranking of worldwide universities in 2019.

The same people who make UBC Sauder one of the top academic business schools in the world are those who teach our classes. Equally celebrated for their teaching, they are active in the business community, bringing their experience in the boardroom to life in the classroom.

International perspective

UBC Sauder embodies a distinctly international perspective on business, including long-standing academic partnerships in Asia, Europe, and Africa, a diverse faculty and student body, and a number of internationally focused initiatives and exchanges to further enrich your studies.

Innovative programs

UBC Sauder students learn the fundamentals of business through nontraditional learning approaches such as our Portfolio Management Foundation program, which gives you a chance to manage a $9 million endowment fund, and the Commerce Scholars program, in which you can be paid to conduct original research under the mentorship of UBC Sauder faculty.

Personal and professional growth

Student support is a fundamental component of the BCom program. Our Learning Commons and Library provides peer-to-peer coaching to help you succeed in your coursework. Student societies and clubs also offer a variety of programming, services, and events to assist you in the pursuit of your academic and personal goals. Together with our Business Career Centre, where a wide range of services and resources help you to match your values and talents to employment opportunities that are right for you, our BCom program gives you an edge on the competition upon graduation.

Place of history and culture

No other Canadian university can match our location. The breathtaking Pacific Ocean and snow-capped Coast Mountains surround our 1,000-acre campus, situated on the traditional, ancestral, unceded territory of the x̱wməθkwəy̓əm (Musqueam). Business, trade, and commerce have been at the heart of thriving Indigenous communities in this region since well before UBC opened its doors over a century ago.
# Your path to success

## BCom program journey

A UBC BCom will help you build the solid foundation of business basics and management skills you’ll need to thrive in any career you choose. You’ll sharpen your skills in critical thinking, creative problem-solving, communication, organization, and leadership.

### Year 1

**Building a foundation**

**Courses**
- Business Fundamentals
- Introduction to Quantitative Decision Making
- Application of Statistics in Business
- Management and Organizational Behaviour
- Principles of Microeconomics*
- Principles of Macroeconomics*
- Differential Calculus*
- Strategies for University Writing*
- Electives*

*Non-Commerce courses

### Year 2

**Learning the fundamentals of business**

**Courses**
- Career Fundamentals
- Managing the Employment Relationship
- Logistics and Operations Management
- Introduction to Management Information Systems
- Financial Accounting
- Managerial Accounting
- Managerial Economics
- Introduction to Marketing
- Introduction to Finance
- Electives*

*Non-Commerce courses

### Year 3

**Selecting a specialization**

**Courses**
- Business Writing
- Commercial Law
- Government and Business
- Business Communications
- Specialization courses (6-9 credits)
- Electives*

*Commerce and non-Commerce courses

### Year 4

**Integrating knowledge and skills**

**Courses**
- Capstone course (one of):
  - Strategy and Integrated Decision Making
  - Strategic Management
  - Management Simulation
  - New Enterprise Development
  - International Business
- Specialization courses (6-9 credits)
- Electives*

*Commerce and non-Commerce courses

### Pick a primary specialization (12–18 credits of course work)

- Accounting
- Business Technology Management
- Entrepreneurship
- Finance
- General Business Management

- **Optional secondary specialization**
  - International Business

- **Optional concentration**
  - Global Supply Chain and Logistics Management
  - Marketing
  - Operations and Logistics
  - Organizational Behaviour and Human Resources
  - Real Estate

- **Global Supply Chain and Logistics Management**
  - Accounting
  - Business Technology Management
  - Entrepreneurship
  - Finance
  - General Business Management
  - **Optional secondary specialization**
    - International Business

- **Optional concentration**
  - Business Analytics
  - Business Law
  - Sustainability and Social Impact

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*Non-Commerce courses

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The BCom program journey can be found at [mybcom.sauder.ubc.ca/general-program](http://mybcom.sauder.ubc.ca/general-program)

Details about the program structure and selection process for the Combined Major in Business and Computer Science program can be found at [mybcom.sauder.ubc.ca/bucs](http://mybcom.sauder.ubc.ca/bucs)
Global reach

Located at Canada’s gateway to the Asia-Pacific, UBC Sauder has a distinctly international perspective on business. Not only will you gain a multicultural view from our diverse faculty and students, but if your goal is to work overseas, we have your passport to success through our global opportunities. By immersing yourself in another country’s business practices, languages, and culture, you will broaden your understanding of world markets and trade, enhance your knowledge of global issues, and make valuable business connections along the way.
My world view shifted in the best way after going on exchange, making me a more open, compassionate and independent person. I wouldn’t trade this experience for anything, and am forever grateful for the life-long friends and memories made along the way!

Julianne Nieh
BCom 2020

Study abroad
Experience another culture while completing part of your degree through UBC’s Go Global Exchange Program. With 200 universities in 41 countries to choose from, the program is one of the largest of its kind in North America. You can study abroad for one or two terms, or opt for shorter excursions through a variety of global seminars that are bound to satisfy your wanderlust while you earn course credit.

Embrace new perspectives
The Global Supply Chain and Logistics Management specialization is a joint exchange program between the UBC Sauder School of Business, Copenhagen Business School, and Chinese University of Hong Kong in Shenzhen. Join a small cohort of students from all three institutions as you study at each campus to see practical applications of logistics through the lens of each region. You’ll develop skills in conceptual thinking, communication, creativity, and analysis to generate ideas that advance the practice of this crucial component of global commerce.

Give back
Participate in a four-week, two-way exchange of business skills and knowledge with local entrepreneurs in Kenya through our UBC Sauder Social Entrepreneurship program. This unique program allows you to share your business acumen with aspiring entrepreneurs, while learning about other cultures, how businesses are created and grow in developing nations, and the role of education, mentorship and volunteerism in economic development.

Deepen intercultural understanding
There are many ways to expand your studies beyond UBC, but you don’t need to leave campus for an international education. There are over 160 countries represented in the student body at UBC where global perspectives and cross-cultural learning are encouraged both in and out of the classroom.
Meaningful connections

In the UBC BCom program you’ll meet some of the brightest young people in Canada—an extraordinary group of students who are creative, enthusiastic, and motivated to succeed. You’ll make new friends, network, and increase your confidence in business settings through clubs and associations, social events, conferences, mentor programs, sports teams and more.

“...The Commerce Undergraduate Society is always here to support you. Don’t be afraid to step out of your comfort zone and start discovering the numerous opportunities available here at UBC.”

Priscilla Chan
President, Commerce Undergraduate Society (CUS)

Commerce Undergraduate Society

The Commerce Undergraduate Society (CUS) is the largest business school student organization in Canada, providing a wide range of services and clubs that cater to the personal, professional, and academic success of its constituents. The CUS houses tutoring services, social functions, and large-scale conferences that offer networking opportunities with industry professionals and insights into possible careers. As a student at UBC Sauder, you’ll be able to take advantage of everything the CUS has to offer. Whether it’s socializing in the student lounge, going on our annual ski trips, joining one of our clubs or attending a workshop, there’s no shortage of ways to get involved.

Services

The CUS operates over 20 services that aim to support students academically, professionally, and personally, while fostering a greater sense of community at the UBC Sauder School of Business.

Clubs

The CUS sponsors clubs that focus on different business disciplines and topics. Each club connects you with students who have similar interests. You can learn more about specific careers and discover which field of business is right for you.

Conferences and events

Whether you’re looking to expand your network or simply have fun, connect with your classmates at events like business week, sports tournaments, cultural nights and social activities. The CUS also hosts a variety of conferences to enrich your business education and develop your networking skills. With themes from sustainability to personal branding, these conferences are the perfect venues to meet industry leaders and be inspired by esteemed guest speakers.
An innovative learning experience

A UBC BCom is more than just the sum of Commerce courses you complete. Employers value business graduates with a mix of interests because flexibility + creativity = the ability to tackle any career challenge.

Choose your electives from courses offered by many of UBC’s faculties and schools. Film Studies, Law and Society, Astronomy, Languages—explore whatever appeals to you. Sample a broad selection of subjects, or focus on one exclusively to earn a minor or a concentration in that area of study.

Collaborate with students from every faculty—from Mathematics to Music and Business to Biology—in UBC Sauder’s introductory Entrepreneurship course. Open to students from across UBC, this innovative course is the first of its kind aimed at equipping students with an entrepreneurial perspective early in their education so they can apply it as they progress through their program.

Invent something new. Take our New Venture Design course and team up with engineering students to create consumer products with business plans that have real-world impact. Or work with early-stage technology companies in areas like market analysis and customer development as they grow their businesses under the guidance of Creative Destruction Lab West.

Compete in local and international case competitions—UBC Sauder students took top prize at the 2019 Milgard Invitational Case Competition on Social Responsibility in Tacoma, Washington and back-to-back first place finishes at the 2017 and 2018 International Case Competition @Maastricht in the Netherlands. Or help plan and run UBC Sauder’s own Sauder Summit Global Case Competition at which a dozen teams from five continents tackle complex business challenges to compete for top honours.

Develop your leadership skills. Run for student government, manage a team to organize a conference, or take advantage of UBC’s leadership development programs like Leading with Confidence—a year-long curriculum of online learning, workshops, and one-on-one leadership coaching.

Expand your expertise in programming and information systems as you build a foundation in business through the BCom Combined Major in Business and Computer Science. With information technology constantly changing and becoming increasingly crucial to the success of every enterprise, this combined major allows you to become the bridge between business and technology. Visit mybcom.sauder.ubc.ca/bucs for more information.

Create a positive impact through the UBC Sauder Philanthropy Program. The program highlights the practice and impact of philanthropy and its importance in responsible business leadership. Students run a speaker series featuring philanthropic leaders, conduct pro-bono consulting with local values-based organizations, and support the annual class giving campaign. Visit sauder.ubc.ca/sauderphilanthropy for more information.
Experiential learning

Graduate from the BCom program with the experience, skills, and professional network that will help launch your career and put you on the fast track to success. Engage in one of UBC Sauder’s many experiential learning opportunities that connect academic learning with essential workplace skills. From real-world projects in the classroom to summer internships and part-time campus jobs, to Co-op and mentorship programs, there are many ways to gain meaningful work experience during your degree.

Experiential learning comes in many different forms, and the Hari B. Varshney Business Career Centre offers a growing variety of opportunities to gain practical experience, build professional connections, and discover your career preferences. Here are just a few:

Co-op program

The Co-op program gives you a full year of paid work experience relevant to your BCom specialization. Students entering year two or three can apply to participate in the Co-op program and once accepted, alternate between four or eight months of full-time work with their academic terms.

“Participating in Co-op helped me translate the technical skills I learned at school into their real-world application in a professional setting. It also taught me how to communicate effectively with everyone from clients and colleagues to the CEO.”

Aarushi Raizada
BCom 2018
Co-op: Inside Sales Intern, Dr. Segal’s
Co-op: Digital Marketing Intern, HelloFresh
Offline Performance Marketing Specialist, Chefs Plate

Co-op highlights 2017-18

$33,600 average total salary of a Co-op student

Nearly 1/3 of Co-op grads were hired by their employer for permanent roles after graduation

16% of work terms are completed outside of BC
Work experience while you study

As a BCom student you have plenty of opportunities to boost your resume. Along with thousands of job postings specifically for BCom students on UBC Sauder’s exclusive career platform called COOL (Career Options On-Line), the Business Career Centre can also connect you with a variety of work opportunities, both on campus and in the community. These include joining the UBC Work Learn program or taking a student staff position as a Career Peer Advisor or course teaching assistant.

Mentorship and training programs

UBC Sauder offers a unique range of mentorship and training programs to help you advance your career. Led by a combination of industry experts, UBC Sauder faculty and career staff, these programs will help you gain experience, develop new skills, and get recruitment-ready. Here are some of the programs available to BCom students:

- Brand Management Mentorship Program
- Capital Markets Training Program
- Case Interview Prep Program
- Finance Mentorship Program
- Leading with Confidence Program
- Real Estate Internship Program
- Sales Mentorship Program
- Strategy Consulting Mentorship Program

“Connecting with students on a personal level while experimenting with new teaching methodologies as a TA allowed me to develop both soft and hard skills, honing my EI, while working with real data and analytics.”

Bonnie Cheng
BCom 2019
COMM 202 Career Fundamentals teaching assistant

“The Leading with Confidence Program gave me the opportunity to unlock my emotional intelligence. Becoming more self-aware and confident about my strengths and weaknesses was strategic to accelerate my personal development.”

Eric Pucci
BCom 2020
Leading with Confidence Program 2017-18
Our mission at the Hari B. Varshney Business Career Centre is to empower you to reach your full potential and build a career that’s meaningful to you. We do this by connecting you to experiences, resources and key people who will help you achieve your personal and professional goals.

We offer a wide range of programs to help you explore your career interests, discover your talents and connect you with the business community. These opportunities include personalized career coaching, skill development workshops and networking events with top local and global companies. The career centre works hard to give you everything you need to achieve your ideal career.

**Discovery and navigation**

The first step in your career journey is to develop a clear understanding of your strengths, values, and interests; then, use this understanding to guide you through your career. Throughout the BCom program, you will have access to one-on-one coaching and advising, self-assessment tools and resources to help you clarify your career direction.

**One-on-one support**

Personalized career support is available to you from day one at UBC Sauder and extends post-grad once you become an alumni. A team of experienced career managers and career peer advisors are available to provide one-on-one support, help you explore career options and build meaningful connections to advance your career.

**Life and career skills**

The Career Fundamentals course (COMM 202) and a wide variety of workshops and programs will help you develop the confidence and career skills needed to succeed in the job market. We cover personal branding, interviewing, networking, offer negotiation and more. We also go beyond traditional career skills to help equip you with the most in-demand competencies employers are looking for, by offering exclusive emotional intelligence assessments and development opportunities for all BCom students.

**Professional connections**

You will have the opportunity to explore your career options and build relationships with alumni and employers both locally and outside of Vancouver. Activities organized by the career centre include company information sessions with leading employers, networking socials to meet employers from different industries, and the UBC SauderGo program to visit different job markets (e.g., Toronto).

**Lifelong support**

Alumni career services offers UBC Sauder alumni access to experienced career coaches and a wide range of resources to support their personal and professional development journey.
“UBC Sauder is dedicated to help students realize their unique career visions. Resources tailored to each student’s needs and tools geared towards your personal and professional development are available to guide you in the right direction. A dedicated team of experienced career managers are always there to support you. This was very valuable to me.”

Deniza Peja  
BCom 2019  
Investment Banking Analyst, TD Securities

What BCom employers say

“The UBC Bachelor of Commerce program has been a tremendous talent pool from which we recruit Co-op and new grads into marketing, sales, finance, operations and logistics and human resources roles. Over the past several years, we have hired a number of UBC Sauder students and grads into our regional offices in BC, across Canada and in our HQ in Mississauga- and they’ve consistently added value through their strategic mindset, innovative thinking, and expertise in data and analytics.”

Jody Peck, Vice-President, Human Resources  
PepsiCo Beverages Canada

Who’s hiring our graduates

Altus  
BDO Canada LLP  
Bench Accounting  
Bentall Kennedy  
BestBuy  
Canucks Sports & Entertainment  
Colliers International  
Deloitte  
Fidelity Investments  
Goldman Sachs  
KPMG Accounting  
L’Oréal  
Manning Elliott  
PepsiCo  
Procter & Gamble  
RBC  
SAP  
Scotiabank  
TELUS  
Traction On Demand  
Vancity  
Vision Critical
Take the next step

Are you ready to become a UBC BCom student? Visit you.ubc.ca for more information and step-by-step instructions on how to apply to UBC.

Our admission policy

Admission is based on a combination of your academic performance; your involvement in activities demonstrating leadership skills, teamwork, and other attributes; and your ability to articulate your ideas and experiences. You will need to submit your grades, as well as the online application form which will allow you to tell us more about yourself. Visit you.ubc.ca for complete information on admission requirements.

Our financial assistance

UBC offers a range of scholarships to outstanding students entering university from secondary school. In addition, UBC Sauder School of Business offers more than 130 corporate and individually-sponsored scholarships to deserving students in the BCom program. To learn more about these awards visit you.ubc.ca/financial-planning
Bachelor of Commerce
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Questions?
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