

THE UNIVERSITY OF BRITISH COLUMBIA
Curriculum Vitae Faculty Members

Date: June 2019

SURNAME: Ries

FIRST NAME: John

MIDDLE NAME(S):

DEPARTMENT/SCHOOL:

Strategy and Business Economics / Sauder
School of Business

FACULTY:

Commerce and Business Administration

PRESENT RANK: Professor

SINCE: Jul 2002

POST-SECONDARY EDUCATION

University or Institution	Degree	Subject Area	Date
University of Michigan	Ph.D.	Economics	1990
U.C. Berkeley	BA	Political Economy	1981

EMPLOYMENT RECORD

(a) UBC Employment

Rank or Title	Dates
Senior Associate Dean, Research	Jul 2015 - present
Hong Kong Bank Professorship in Asian Business	Jul 1998 - present
Professor	Jul 2002
Associate Professor	Jul 1997 - Jun 2002
Assistant Professor	Jan 1991 - Jul 1997
Assistant Professor Without Review	Jul 1990 - Jan 1991

(b) non-UBC Employment

University, Company or Organization	Rank or Title	Dates
Boston Federal Reserve Bank	Research Associate	1982 - 1984

LEAVES OF ABSENCE

University, Company or Organization at which leave was taken	Type of Leave	Dates
UC Davis	Sabbatical	Jul 2010 - Jun 2011
UC San Diego, University of Michigan	Sabbatical	Jul 1998 - Jun 1999

EDITORSHIPS

Journal	Role	Dates
Canadian Journal of Economics	Co-Editor	2011 - 2015
Canadian Journal of Economics	Editorial Advisor	2006 - 2010
Journal of the Japanese and International Economies.	Co-Editor	2004 - 2010
Canadian Journal of Economics	Editorial Advisor	1999 - 2002

AWARDS AND DISTINCTIONS

(a) Awards for scholarship

Name	Awarded By	Date
Sauder School of Business Research Excellence Award, Senior category	Sauder School of Business	Apr 2010
UBC Izaak Walton Killam Memorial Faculty Research Fellowship	University of British Columbia	1998
Pre-Doctoral Fellowship	Rackham Graduate School, University of Michigan	1989
Japan Foundation Fellowship	Japan Foundation	1988
U.S.-Japan Friendship Committee Fellowship	University of Michigan	1985
Phi Beta Kappa, Greatest Distinction in General Scholarship	UC Berkeley	1981

REFEREED PUBLICATIONS

(a) *Journals*

Head, K., Jing, R., and Ries, J., (2017) "Import Sourcing of Chinese Cities: Order versus Randomness", *Journal of International Economics* 105, 2017, 119-129

Lee, H-H and Ries, J (2016), "Aid for Trade and Greenfield Investment," (with Hyun-Hoon Lee), *World Development* 84, 206–218.

Head, K., Ries, J., Sun, X., and Hong, J. (2015) "The legacy of nineteenth century treaties on the current trade of Chinese cities", *Asia-Pacific Journal of Accounting & Economics* 22(3), 251-270.

Baggs, J., de Bettignies, J. and Ries, J., (2013). "Product Market Competition and the Returns to Talent." *Journal of Economics & Management Strategy* 22(3) 569-593.

Lee, S., Ries, J., Somerville, T. (2013). "Repairs under Imperfect Information." *Journal of Urban Economics* 73, 43-56.

Head, K., Ries, J., Mayer, T. (2010). The erosion of colonial trade linkages after independence. *Journal of International Economics*, 81(1), 1-14.

Ries, J., Somerville, T. (2010). Residential Housing Prices and School Quality: Evidence from Vancouver Rezoning. *The Review of Economics and Statistics*, 92(4), 928-944.

- Head, K., Ries, J. (2010). Do trade missions increase trade? *Canadian Journal of Economics*, 43(3), 754-775.
- Head, K., Ries, J., Mayer, T. (2009). How Remote is the Offshoring Threat? *European Economic Review*, 53(4), 429-444.
- Head, K., Ries, J. (2008). FDI as an Outcome of the Market for Corporate Control: Theory and Evidence. *Journal of International Economics*, (74), 2-20.
- Head, K., Ries, J. (2005). Judging Japan's FDI: The verdict from a dartboard model. *Journal of the Japanese and International Economies*, (19), 215-232.
- Head, K., Ries, J. (2004). Exporting and FDI as Alternative Strategies. *Oxford Review of Economic Policy*, 20(3), 409-423.
- Head, K., Ries, J., Spencer, B.J. (2004). Vertical Networks and U.S. Auto Parts Exports: Is Japan Different? . *Journal of Economics and Management Strategy*, 13(1, Spring), 37-67.
- Head, K., Ries, J. (2004). Regionalism within Multilateralism: The WTO Trade Policy Review of Canada. *The World Economy*, 27(9), 1377-1399.
- Head, K., Ries, J. (2003). Heterogeneity and the FDI versus Export Decision of Japanese Manufactures. *Journal of the Japanese and International Economies*, (17), 448-467.
- Head, K., Wagner, D., Ries, J. (2002). Immigration and the Trade of Provinces. *Scottish Journal of Political Economy*, 49(5), 507-525.
- Head, K., Ries, J. (2002). Offshore Production and Skill Upgrading by Japanese Manufacturing Firms. *Journal of International Economics*, (58), 81-105.
- Head, K., Mayer, T., Ries, J. (2002). On the Pervasiveness of Home Market Effects. *Economica*, 69(275), 371-390.
- Head, K., Mayer, T., Ries, J. (2002). Revisiting Oligopolistic Reaction: Are FDI Decisions Strategic Complements? *Journal of Economics & Management Strategy*, 11(3), 453-472.
- Head, K., Ries, J. (2001). Increasing Returns Versus National Product Differentiation as an Explanation for the Pattern of US-Canada Trade. *American Economic Review*, 91(4), 858-876.
- Head, K., Ries, J. (2001). Overseas Investment and Firm Exports. *Review of International Economics*, 9(1), 108-122.
- Head, K., Ries, J. (1999). Rationalization effects of tariff reductions. *Journal of International Economics*, 47(2), 295-320.
- Head, K., Ries, J., Swenson, D. (1999). Attracting Foreign Manufacturing: Investment promotion and agglomeration. *Regional Science and Urban Economics*, 29(2), 197-218.
- Head, K., Ries, J. (1998). Immigration and Trade Creation: Econometric Evidence from Canada. *Canadian Journal of Economics*, 31(1), 47-62.
- Head, K., Ries, J. (1997). International Mergers and Welfare Under Decentralized Competition Policy. *Canadian Journal of Economics*, 30(4B), 1104-1123.
- Head, K., Ries, J. (1996). Inter-city Competition for Foreign Capital: Static and Dynamic Effects of China's Incentive Areas. *Journal of Urban Economics*, (40), 38-60.
- Head, K., Ries, J., Swenson, D. (1995). Agglomeration Benefits and Location Choice: Evidence

from Japanese Manufacturing Investments. *Journal of International Economics*, (38), 223-247.

Vertinsky, I., Globberman, S., Ries, J. (1994). The Economic Performance of Foreign Affiliates in Canada. *The Canadian Journal of Economics*, XXVII(1), 143-156.

Ries, J. (1993). Voluntary Export Restraints, Profits, and Quality Adjustment. *Canadian Journal of Economics*, XXVI(3), 706-724.

Ries, J. (1993). Windfall Profits and Vertical Relationships: Who Gained in the Japanese Auto Industry From VERs? *Journal of Industrial Economics*, 3, 259-276.

NON-REFEREED PUBLICATIONS

(a) Journals

Ries, J., McNeese, S. (1983). The Track Record of Macroeconomic Forecasts. *New England Economic Review*

Ries, J. (1982). Unemployment in 1982: Beyond the Official Labor Force Statistics. *New England Economic Review*, May 2004-June 2004.

(b) Conference Proceedings

Ries, J., Head, K. (1994). China's Policy Towards Foreign Investment: Review and Assessment," conference proceedings, "Canada-China Business Linkages: Growth and Sustainability" a project of the Canadian Federation of Deans of Management and Administrative Studies. *Proceedings of the Vancouver, 1994*.

BOOKS

(a) Authored

Ries, J., Vertinsky, I., Globberman, S. (1994). *Foreign Investment From the Asia-Pacific Rim: Implications for Canadian Investment Policy*, International Development Studies Monograph Series. Ottawa: John Deutsch Institute for the Study of Economic Policy.

(B) Chapters

Head, K., Ries, J., Mayer, T. (2004). Market Size and Agglomeration. In J. Mucchielli, T. Mayer (Eds.), *Multinational Firms' Location and the New Economic Geography*. London: Edward Elgar.

Head, K., Ries, J. (2003). Free Trade and Canadian Economic Performance: Which Theories Does the Evidence Support?. In R. Harris (Ed.), *North American Linkages: Opportunities and Challenges for Canada*.

Head, K., Ries, J. (2003). Sources of Productivity Differences Across Japanese Firms. In R. Stern (Ed.), *Japan's Economic Recovery: Commercial Policy, Monetary Policy, Corporate Governance*. (pp. 127-154). Cheltenham, UK & Northampton, MA: Edward Elgar Publishing Inc.

Head, K., Ries, J. (2002). Internationalization of Japanese Manufacturing Firms and the Relative Demand for Skilled Labour. In D. Greenway, R. Upward, K. Wakelin (Eds.), *Trade, Investment,*

Migration, and Labour Market Adjustment. (pp. 157-171). UK: Palgrave.

Ries, J. (2002). Foreign Investment, Trade, and Industrial Performance: A Review of Recent Literature. In S. Andrew, S. Rao (Eds.), *Productivity Issues in Canada.* (pp. 515-536). Calgary: University of Calgary Press.

Head, K., Ries, J. (2002). Canadian Business in East Asia: Better than Expected?. In A. Safarian, W. Dobson (Eds.), *East Asia in Transition: Economic and Security Challenges.* (pp. 179-203). Toronto: University of Toronto Press.

Head, K., Ries, J. (2001). Kudoka and the Japanese Worker. In M. Nakamura (Ed.), *The Japanese Business and Economic System: History and Prospects for the 21st Century.* (pp. 86-111). UK: Palgrave.

Head, K., Ries, J., Mayer, T. (2001). The Geographic Concentration of FDI in Asia. In J. Dunning, J. Mucchielli (Eds.), *Multinational Firms, The Global and Local Dilemma.* (pp. 159-177). London: Routledge.

Head, K., Ries, J., Ruckman, K. (1998). Industry Agglomeration and the Location of Foreign Affiliates. In J. Mucchielli (Ed.), *Multinational Location Strategy: Economic Management and Policy.* Greenwich, Connecticut: JAI Press.

Head, K., Ries, J., Wagner, D. (1997). Immigrants as Trade Catalysts. In W. Dobson, A. Safarian (Eds.), *The People Link: Human Resources Linkages Across the Pacific.* (pp. 131-151). Toronto: University of Toronto Press.

Head, K., Ries, J. (1997). Market-Access Effects of Trade Liberalization: Evidence from the Canada-U.S. Free Trade Agreement. In R. Feenstra (Ed.), *Effects of the U.S. Trade Protection and Promotion Policies.* (pp. 323-342). Chicago: University of Chicago Press.

Head, K., Ries, J. (1996). Rivalry for Japanese Investment in North America. In R. Harris (Ed.), *The Growing Importance of the Asia Pacific Region in the World Economy: A Canadian Perspective.* (pp. 87-114). Calgary: University of Calgary Press.

Head, K., Ries, J. (1995). Canada's Presence in East Asia: Overview and Strategic Options. In W. Dobson, A. Safarian (Eds.), *Benchmarking the Canadian Presence in East Asia.* (pp. 9-40). Toronto: University of Toronto Press.

Head, K., Ries, J. (1995). Competition for Foreign Capital: Recent Evidence from the U.S. and China. In W. Dobson, F. Flatters (Eds.), *Pacific Trade and Investment: Options for the 90's.* (pp. 225-287). Toronto: Queen's University.

Head, K., Ries, J. (1994). Causes and Consequences of Japanese Direct Investment Abroad. In S. Globerman (Ed.), *Canadian-Based Multinationals.* (pp. 303-339). Calgary: University of Calgary Press.

Ries, J. (1992). Regional Studies in International Business Education. In A. Rugman, W. Stanbury (Eds.), *Global Perspective: Internationalizing Management Education.* (pp. 101-118).