



IRFHAN RAWJI

Principal, Totem Capital Corporation

Venture Partner, Relay Ventures

Adjunct Professor, Sauder School of Business at UBC

Irfhan Rawji is a Principal with Totem Capital Corporation, a private capital firm focussed on investing in Canadian small businesses, and is a Venture Partner with Relay Ventures, an early stage venture capital firm exclusively focused on mobile computing with offices in Toronto and Menlo Park. Irfhan is also Adjunct Professor at the Sauder School of Business at the University of British Columbia where he has taught in the areas of finance,

public policy, strategy and leadership.

Irfhan is presently Board Chair of two Totem Capital investee companies: Carrot Insights, a mobile health app recognized by Mobile Syrup as Canada's app of the year in 2017; and The Organic Box, Alberta's largest organic food hub, offering home delivery as well as click-and-collect grocery services. Irfhan is also Board Chair of the Community Hypertension Prevention Initiative (CHPI), a partnership between the Federal government, private investors and the Heart & Stroke Foundation of Canada aimed at reducing the incidence of stroke; the CHPI represents an innovation in social finance as Canada's first social impact bond.

Irfhan is actively involved in civic affairs as a Board Member of the Institute for Canadian Citizenship, Vice Chair and incoming Board Chair of Glenbow Museum, member of the Harvard Business School Global Alumni Board, and member and Finance and Investment Sub-Committee Chair of the Calgary 2026 Olympic and Paralympic Winter Games Bid Exploration Committee. Previously Irfhan has been on the boards of the Heart & Stroke Foundation of Canada (Board Chair), the Harbourfront Centre (Director, Treasurer), imagiNation150 (Director, Treasurer) and Business for the Arts (Director).

Irfhan holds an MBA with High Honors from Harvard Business School where he was a Baker Scholar and a BCom with Honours from the University of British Columbia where he was a Wesbrook Scholar. He is a recipient of The Queen Elizabeth II Diamond Jubilee Medal, the Heart & Stroke Foundation's Award of Merit, the Sauder School of Business' Teaching Excellence Award, and Business for the Arts' Arnold Edinborough Award. Irfhan was recently recognized as a member of Canada's Top 40 Under 40.