The UBC Professional MBA at a Glance

Rankings

Rankings for UBC Sauder School of Business
#1 in Business School in Canada for Research and Reputation (Maclean’s University Rankings 2019)
#26 in Better World MBA Ranking (Corporate Knights Better World MBA Ranking 2018)
Among Top 45 Global Elite MBA programs (QS Global 250 Business Schools Report 2017)

Rankings for UBC
#1 in Canada for Business and Economics (2019 Times Higher Education World University Rankings)
#34 University in the World (2019 Times Higher Education World University Rankings)

Program and Application Information

Program Dates
January 2020 - December 2021

Location
UBC Point Grey Campus, Vancouver, BC, Canada

Fees *
Canadian Citizens and Permanent Residents: $48,450 CAD
International Students: $80,060 CAD
1st Early Entrance Scholarship: $2,000 CAD
Deadline: May 31, 2019
2nd Early Entrance Scholarship: $1,000 CAD
Deadline: July 18, 2019
*Subject to UBC Board of Governors’ approval. The university may adjust fees at any time with limited notice.

Application Deadlines
1st Round: May 31, 2019
2nd Round: July 18, 2019
Final Round: October 9, 2019

Contact Us
Robert H. Lee Graduate School
UBC Sauder School of Business
137 – 2053 Main Mall
Vancouver, BC V6T 1Z2
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Fax 1.604.822.9030
pmba@sauder.ubc.ca
sauder.ubc.ca/pmba

UBC Professional MBA Class of 2021 Profile *

Class size: 47
Male | Female: 60% | 40%
Average years of work experience: 7 years
Average age: 31
*Data per the January 2019 entering class
Discover the UBC Professional MBA (PMBA)

Designed with Professionals in Mind
It’s taken you years of hard work to get where you are. You’ve achieved a level of success in your career, but there’s a voice inside you that’s telling you you’re capable of more.

The Professional MBA at UBC Sauder School of Business’ Robert H. Lee Graduate School is designed for people like you. This innovative program was created specifically for the ambitious, the driven, those on the cusp of professional greatness.

Keep Your Momentum Going
Over the course of 24 months, the UBC Professional MBA will propel your career without taking you out of the game. It is designed to align with a full-time work schedule: classes take place every two or three weekends, you’ll get winter and summer breaks, and three 8-day Professional Residencies to deepen your network.

This not only means you can pursue a Professional MBA without taking time out of the workforce, it also means you can apply the knowledge you gain immediately. Take what you learn in the classroom into the boardroom.

Up for the Challenge
Is the UBC Professional MBA demanding? Undoubtedly. Yet with this rigorous pursuit comes immense reward. Delivered by UBC Sauder’s Robert H. Lee Graduate School, the Professional MBA will help you discover your leadership style, build your business acumen, deepen your understanding of the inner workings of an organization, and cultivate your strategic thinking skills so that you can meet your ambitious career goals with ease.

The Professional MBA pays off in the long run and the short term.
What You’ll Learn

It’s one thing to think big. It’s quite another to have such a comprehensive understanding of the big picture that you’re able to make big things happen.

Through our foundation courses, the UBC Professional MBA covers general business management, which means you’ll have an impressive understanding of everything from accounting to marketing to finance, and be able to apply it to any field.

From there, the program dives deep into specialized courses and projects like Project Management in Delivering Business Solutions, giving you actionable tools and real-world skills. Our emphasis on experiential, hands-on learning means you’ll tackle case studies, projects and presentations the same way today’s business leaders approach problems.

“The challenging yet rewarding Professional MBA program has given me the knowledge to better solve multifaceted and complex business problems at work. The best part is gaining new perspectives from instructors and classmates with diverse backgrounds and experiences.”

Curtis Chang
Fleet Project Manager, Coast Mountain Bus Company
UBC Professional MBA Student, Class of 2020

How the Program Works

Our UBC Professional MBA program is designed for work-life-school balance.

Classes take place every two or three weekends, giving you a break in between. Two courses are taught over six weeks, allowing you to focus. All exams are done online, making them easy to access.

Here is the sample class schedule:

<table>
<thead>
<tr>
<th>Week</th>
<th>Saturday</th>
<th>Sunday</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>Course A</td>
<td>Course B</td>
</tr>
<tr>
<td>2</td>
<td>Break*</td>
<td>Break*</td>
</tr>
<tr>
<td>3</td>
<td>Course A</td>
<td>Course B</td>
</tr>
<tr>
<td>4</td>
<td>Break*</td>
<td>Break*</td>
</tr>
<tr>
<td>5</td>
<td>Course A</td>
<td>Course B</td>
</tr>
<tr>
<td>6</td>
<td>Break*</td>
<td>Break*</td>
</tr>
<tr>
<td>7</td>
<td>Break*</td>
<td>Break*</td>
</tr>
<tr>
<td>8</td>
<td>Online Assessment for Course A &amp; B</td>
<td></td>
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</tbody>
</table>

*Breaks will normally be one week in duration or two weeks due to holidays.

To re-energize you over the course of the program, you’ll get a summer break (five to six weeks) and a winter break (two to three weeks).

Professional Residencies

Three 8-day professional residencies provide opportunities for immersive learning and strengthen your relationships with your fellow candidates. During your residencies, guest speakers and exclusive events will expand your professional network, and allow you to focus on teamwork, leadership development and help sharpen your business strategy.

The themes include Leadership & Competitive Strategy, Business Development & Negotiations, Ethics, Sustainability & Managing Change.
Personalized Career Development

You’re here to build your career. So are we. Our Hari B. Varshney Business Career Centre plays a critical role in the UBC Professional MBA program, offering you dedicated one-on-one career coaching, professional skills training, and networking opportunities. You’ll have access to four different mentorship programs, exclusive company panels, valuable industry insights and much more. Below are some examples of the career development program:

Building your EI capabilities: Strong Emotional Intelligence allows you to negotiate and influence others effectively. Our EI coaching, assessments and workshops will build your skills which will benefit you the rest of your career.

MBA Mentor Programs: Gaining insight from someone in senior management is invaluable. We’ll pair you with a mentor who is able to develop your personal leadership goals.

Salary Negotiation Preparation: Understanding and receiving the compensation for the value you bring to your employer does not have to be a mystery. Develop a personalized strategy for your negotiation process with our coaches.

Interview Skills Development: It may have been a while since you last had an interview. Through our one-on-one coaching, we’ll help you articulate your value and skills to land that job, whether you’re looking to change departments or companies.

Building your EI capabilities

Career Outcomes

Alumni of the Part-time UBC MBA, the foundation of the UBC Professional MBA program, have been successful in making changes in their careers. The program provides students the ability and skills they need to make career shifts, oftentimes within the duration of the program.

<table>
<thead>
<tr>
<th>START OF THE PROGRAM</th>
<th>BY THE END OF THE PROGRAM</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mechanical Design Engineer</td>
<td>Engineering Manager</td>
</tr>
<tr>
<td>at a Canadian Electronics Manufacturer</td>
<td>at Google</td>
</tr>
<tr>
<td>HR &amp; Compensation Analyst</td>
<td>Manager, Total Rewards</td>
</tr>
<tr>
<td>at a Canadian Credit Union</td>
<td>at Zymeworks</td>
</tr>
<tr>
<td>Process Engineer</td>
<td>Senior Operations Manager</td>
</tr>
<tr>
<td>at an Energy, Oil &amp; Gas Company</td>
<td>at Uber-Jump</td>
</tr>
<tr>
<td>Market Development &amp; Sales Manager</td>
<td>Associate</td>
</tr>
<tr>
<td>at a International Machine Manufacturer</td>
<td>at McKinsey &amp; Company</td>
</tr>
</tbody>
</table>

Promotions

FROM

Senior Associate at a Global Financial Advisory Firm
Clinical Specialist at a Large Health Care Provider
Account Executive at a Professional Sports & Entertainment Company
Strategic Advisor at a Multinational Insurance Company

TO

Regional Director
Health Care Team Lead
Director, Marketing
Director, Sales & Distribution

“...“The PMBA program has been a huge boost to my professional growth. Courses have given me the tools to approach business challenges from a holistic perspective, and personalized career coaching has given me the guidance and support needed to advance my career.”

Colin Dodds
Senior Manager, Student Professional Development
UBC Faculty of Applied Sciences
UBC Professional MBA Student, Class of 2020
Global Opportunities

Worldwide Recognition and Reach
Your education with UBC Sauder carries international recognition: UBC Sauder was ranked #1 university in Canada for Business & Economics and #37 university in the world by the Times Higher Education World University Rankings (2018-19).

And whichever corner of the globe you choose to go to, know you’ll always be a part of a strong, exclusive network – we currently have more than 40,000 alumni across 80 countries.

UBC Sauder is renowned for its international take on business, which means you’ll be gaining a global perspective, even as you learn locally.

Yale Master of Advanced Management Dual Degree
As part of UBC Sauder’s membership in the Global Network for Advanced Management, UBC Professional MBA students have the opportunity to apply to the Master of Advanced Management from the Yale School of Management after finishing their UBC Professional MBA studies. You’ll build diverse alumni networks from two of the world’s top business schools, and learn to be a leading thinker on global risks, trends, and resulting business implications.

A Network of Networks
Expand your network globally. UBC Sauder is the only Canadian member of the prestigious Global Network for Advanced Management, spearheaded by the Yale School of Management. During the second year, students have the chance to take online courses offered by other member schools for credit. During Global Network Week in March, students can apply to travel around the world to attend one of the week-long, immersive courses offered by the Global Network member schools alongside other MBAs.

Study Abroad Program
During the second year of the UBC Professional MBA, you’ll have the opportunity to study abroad with one of our global exchange partners. These opportunities vary in length from one to six weeks and take place at our partner schools including Copenhagen Business School, Vienna University of Economics and Business Administration, Peking University, and the ESSEC Business School in Paris.

“Everything I encountered at the Yale Network Week and at INCAE is showing me how to rethink and discover new ways to apply some of the knowledge I’ve encountered before.”

Jane Sun, PhD
Director, Interprofessional Practice for Adult Mental Health and Substance Use Provenial Health Services Authority
UBC Part-time MBA, Class of 2018
Faculty Who Shape Business

As inspiring as they are illuminating, instructors at UBC Sauder are among the very best in the world. Academics and business leaders, their expertise is deep, their experience, broad. In fact, because of our faculty, UBC Sauder is ranked #16 in North America for business research excellence by the QS Global 250 Business Schools Report 2017. Here is a small sample of professors you could learn from:

Yi Qian
Dr. Qian is an Associate Professor in the Marketing and Behavioural Sciences Division. Her research interests include economics of intellectual property rights, along with counterfeiting and brand management. She is the recipient of numerous awards, including a Best Paper Award at the Journal of Marketing Science Conference.

Daniel Skarlicki
The Edgar F. Kaiser Chair of Organizational Behaviour, Daniel Skarlicki is a widely published, much-lauded expert in Marketing and Behavioural Science. He joined UBC Sauder in 2003 and has since been pursuing his many research interests including leadership and human resource management.

Harish Krishnan
A Professor in the Operations and Logistics Division, Dr. Krishnan is an expert in managing supply risk, productivity and supply chain coordination. He is also an award-winning educator for teaching excellence at UBC Sauder.

To build a more just, sustainable and prosperous world through innovation and responsible leadership.
- Vision Statement for the UBC Sauder School of Business
**UBC Professional MBA Program Journey**

**Foundation Courses**: Mandatory courses for learning and applying key business discipline foundations - from Accounting to Marketing.

**Advanced Courses**: Specialized courses for developing the advanced skills and knowledge required of business leaders.

**Global Network of Advanced Management Network Week (Global Network Week)**: Optional for-credit exchange with select partner schools.

**Global Network of Advanced Management Small Network Online Courses (Global Network SNOCs)**: Optional for-credit online courses, where students collaborate virtually on team projects about a key business theme.

**Summer Study Abroad**: Optional for-credit exchange with select partner schools.

**Career and Professional Development**: Requisite career development programming, including workshops, industry speakers, networking events, mock interviews and salary negotiations.

*Program schedule may be subject to change.*
Your Fellow Candidates

What starts as your cohort will turn into one of the most valuable professional networks you could build. Your fellow candidates will come from diverse backgrounds, each bringing their unique viewpoint to the table.

The UBC Professional MBA is built upon collaboration, just like the workplace. Which means you’ll find yourself sharing ideas, completing projects, giving presentations with and even learning surprising insights from those who are pursuing this designation with you.

For the next 24 months, you’ll be surrounded by individuals who are hand-picked through a holistic and rigorous admissions process to challenge, inspire and drive you to take your career to the next level.

UBC Professional MBA Class of 2021 Profile*

- Class size: 47
- Average years of work experience: 7
- Average age: 31
- Age range: 24-48
- Work Experience by Industry:
  - Technology: 21%
  - Professional Services: 17%
  - Healthcare: 11%
  - Financial Services: 9%
  - Government: 6%
  - Manufacturing / Construction: 6%
  - Not-For-Profit: 6%
  - Tourism and Hospitality: 6%
  - Education: 4%
  - Retail: 4%
- Undergraduate Degree Majors:
  - Business: 22%
  - Engineering: 22%
  - Science: 16%
  - Computer Science: 12%
  - Humanities: 10%
  - Economics: 8%
  - Social Sciences: 8%
- Languages spoken: 21

Admissions + Fees

The UBC Professional MBA selection process is rigorous. We deliberately keep our cohort small to help foster a more collegial and personal environment. Candidates are carefully selected against competitive requirements to ensure that, once in the program, you learn from peers who are also committed to a high level of achievement in their academic, personal, and professional lives.

Here is some of the information you need to know before applying:

Minimum Requirements

- Four-year Bachelor’s degree with a 76%/B+ average, or recognized equivalent from an accredited institution.
- Three-year degrees are accepted from Australia, New Zealand, the U.K. and Europe.
- Candidates with a lower academic average may be accepted if they have significant professional experience and/or a high GMAT/GRE score.

Competitive Requirements

- Minimum two years of full-time work experience gained after graduation from your Bachelor’s degree.
- At least three to five years of full-time work experience.
- 550 GMAT with at least a 50th percentile in each test section or at least 155 GRE score on the verbal and quantitative section.
- GMAT: 650
- GRE: 320+ on combined verbal and quantitative section.

Academic Achievement

- We assess your managerial and leadership potential, maturity, ambition and drive, through your essay questions, resume, professional references and interview.
- Applicants must be able to speak, comprehend, and write fluently in English. An English proficiency exam is required for all candidates whose degrees are from a university outside Canada or the U.S.A. in which English was not the official language of instruction.

Professional Experience

- Minimum two years of full-time work experience gained after graduation from your Bachelor’s degree.
- At least three to five years of full-time work experience.

GMAT or GRE

- 550 GMAT with at least a 50th percentile in each test section or at least 155 GRE score on the verbal and quantitative section.
- GMAT: 650
- GRE: 320+ on combined verbal and quantitative section.

Maturity, Motivation & Fit

- We assess your managerial and leadership potential, maturity, ambition and drive, through your essay questions, resume, professional references and interview.
- Applicants must be able to speak, comprehend, and write fluently in English. An English proficiency exam is required for all candidates whose degrees are from a university outside Canada or the U.S.A. in which English was not the official language of instruction.

English Proficiency

- Minimum two years of full-time work experience gained after graduation from your Bachelor’s degree.
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