Building Careers

Hands-on experience enhances students’ academic skills to set them up for success.

**NEEDS-FOCUSED CAREER SERVICES**
UBC Sauder’s Han B. Varshey Business Career Centre delivers a range of career coaching, mentorship, and other programs and services to help students explore their career interests, discover hidden talents and connect to the business community.

**LESSONS IN LEADERSHIP**
Bev Briscoe (BCom 1977), owner and principal of Briscoe Management, headlined UBC Sauder’s annual Leaders Reception for 2017. Bev spoke to an audience of UBC Sauder MBAs about influential leadership and how to bring out the best in people.

**Career impact**

<table>
<thead>
<tr>
<th>Program</th>
<th>Employment Rate</th>
<th>Employers</th>
</tr>
</thead>
<tbody>
<tr>
<td>BCom 2016</td>
<td>89%</td>
<td>Altus Group, Electronic Arts, L’Oreal, McKinsey &amp; Company, KPMG, Rogers</td>
</tr>
<tr>
<td>MBA 2016</td>
<td>73%</td>
<td>Amazon, Bell, Canada Trust, Fortinet, lululemon, Microsoft</td>
</tr>
<tr>
<td>MM 2016</td>
<td>90%</td>
<td>Amazon, CBIC, Hootsuite, KPMG, Vision Critical</td>
</tr>
<tr>
<td>PT MBA 2016</td>
<td>89%</td>
<td>BCCL, HSBC, BBB, TELUS, SAP, Vancouver Coastal Health</td>
</tr>
<tr>
<td>MMOR 2016</td>
<td>90%</td>
<td>Boeing, Vancouver, Delta, Electronic Arts, Time Inc., Tesla</td>
</tr>
</tbody>
</table>

*Sample of employers

**Experiential learning**
Internships are a key part of the UBC MBA experience, with many interns receiving full-time job offers from their internship employer.

**SOLVING TRICKY PROBLEMS**
Corey Wong threw himself into a co-op opportunity with technology giant Microsoft to the extent that he won UBC Sauder’s Outstanding Co-op Student of the Year award. As a Sales Operation Analyst, he worked directly with team leads from across Canada.

“Their mentorship and trust encouraged me to develop a more analytical approach to problem-solving.”
Corey Wong
BCom Class of 2017

**IMPACTING THE BOTTOM LINE**
Claudia Pisarek’s time with Canadian mortgage company CMLS Financial gave her the chance to work on a variety of projects and procedures during two work terms as a Junior Credit Analyst in Mortgage Analytics and Servicing.

“It was rewarding to see how I directly contributed to the divisions’ efficiency and bottom line.”
Claudia Pisarek
BCom Class of 2017

**CONSTRUCTING A BRIGHT FUTURE**
The construction giant Ledcor tasked Kate Lafferty with developing a marine profitability model for its marine division. As a Business Analyst, she was able to apply her skills to a project that directly contributes to the company’s expansion goals.

“My MBA classes gave me a strong understanding of key cost drivers and structured project management.”
Kate Lafferty
MBA Class of 2017

**IMPACTING THE BOTTOM LINE**
Tour guide industry disruptor Kootour challenged Daniel Nuñez to create an international business development strategy. His MBA experience focusing on tech entrepreneurship helped him to succeed in his Marketing Analyst & Communications role at Kootour.

“Working at a tech startup, I had the opportunity to contribute in many ways and learn about almost every aspect of the company.”
Daniel Nuñez
MBA class of 2017

**Placing students in global companies through co-op**
Close to 20 per cent of third- and fourth-year BCom students spend one or more work terms applying what they learn at local and global companies.

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