It all starts here

The UBC Sauder School of Business’ Bachelor of Commerce program is the start of a journey—one that leads you on the path to exploration, discovery, and transformation. With world-class faculty, an innovative curriculum, and a reputation for excellence in research, we provide an ideal environment for academic success. But our commitment to our students extends far beyond the classroom. Invaluable Co-op learning opportunities through our career centre, international student exchange programs, and a beautiful campus all add to an exceptional student experience.
Tradition of excellence

The University of British Columbia is well known for its excellence in teaching and research, ranking 36th in the Times Higher Education’s ranking of worldwide universities in 2017. With world-class faculty from over 23 countries, studying at UBC Sauder School of Business means you gain direct access to leading-edge thinking and learn from the best minds in business education. Distinctions such as these help put our graduates ahead of others in the eyes of future employers.

International perspective

UBC Sauder embodies a distinctly international perspective on business, including long-standing academic partnerships in Asia, Europe, and Africa, a diverse faculty and student body, and a number of internationally focused student initiatives, exchanges, and opportunities to further enrich your student experience.

Innovative programs

UBC Sauder provides students with an array of non-traditional learning experiences that extend far beyond the classroom. Such innovative approaches include our Portfolio Management Foundation program, which gives you a chance to manage an $8.5 million endowment fund, and the Commerce Scholars program, in which you can conduct paid original research under the mentorship of UBC Sauder faculty.

Personal and professional growth

Student support is a fundamental component of the BCom program. Our Learning Commons and Library provides peer-to-peer coaching to help you succeed in your coursework. Student societies and clubs also offer a variety of programming, services and events to assist you in the pursuit of your academic and personal goals. Together with our Business Career Centre, where dedicated career advisors help you to match your talents to the right employment opportunities, our BCom program gives you an edge on the competition upon graduation.

Place of history and culture

No other Canadian university can match our location. The breathtaking Pacific Ocean and snow-capped Coast Mountains surround our 1,000-acre campus, situated on the traditional, ancestral, unceded territory of the x̱wməθkwəy̓əm (Musqueam) people. Business, trade and commerce have been at the heart of thriving Indigenous nations in this region since well before UBC opened its doors over a century ago. The impact this place and its peoples have had continue to play an important role in learning and development for our local and global economies.
Your path to success
BCom program journey

Year 1

Building a foundation

Courses
Business Fundamentals
Introduction to Quantitative Decision Making
Application of Statistics in Business
Management and Organizational Behaviour
Principles of Microeconomics*
Principles of Macroeconomics*
Differential Calculus*
Strategies for University Writing*
Electives*

*Non-Commerce courses

Year 2

Learning the fundamentals of business

Courses
Career Fundamentals
Managing the Employment Relationship
Logistics and Operations Management
Introduction to Management Information Systems
Financial Accounting
Managerial Accounting
Managerial Economics
Introduction to Marketing
Introduction to Finance
Electives*

*Non-Commerce courses
A UBC BCom will help you build the solid foundation of business basics and management skills you’ll need to thrive in any career you choose. You’ll sharpen your skills in critical thinking, creative problem-solving, communication, organization and leadership.

### Selecting a specialization

<table>
<thead>
<tr>
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<th>Year 3</th>
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<td>Selecting a specialization</td>
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<td>Commercial Law</td>
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<tr>
<td>Government and Business</td>
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<td>Capstone course (one of):</td>
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<td>Business Communications</td>
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<tr>
<td>Specialization courses (6-9 credits)</td>
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<td>• Strategic Management</td>
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<tr>
<td>Electives*</td>
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<td>• Management Simulation</td>
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*Commerce and non-Commerce courses

### Pick a primary specialization (12-18 credits of course work)

- Accounting
- Business Technology Management
- Entrepreneurship
- Finance
- General Business Management
- Global Supply Chain and Logistics Management
- Marketing
- Operations and Logistics
- Organizational Behaviour and Human Resources
- Real Estate

### Optional secondary specialization

- International Business

### Optional concentration

- Sustainability

The BCom program journey can be found at [mybcom.sauder.ubc.ca/general-program](http://mybcom.sauder.ubc.ca/general-program)

Details about the program structure and selection process for the Combined Major in Business and Computer Science program can be found at [mybcom.sauder.ubc.ca/bucs](http://mybcom.sauder.ubc.ca/bucs)
Global reach

In a world full of opportunities, you need an education that won’t stop you at the border. Located at Canada’s gateway to the Asia-Pacific, UBC Sauder has a distinctly international perspective on business. Not only will you gain a multicultural view from our diverse faculty and students, but if your goal is to work overseas, we have your passport to success through our global opportunities. From this first-hand experience of another country’s business practices, languages and culture, you will broaden your understanding of world markets and trade, enhance your knowledge of global issues, and make valuable business connections along the way.
“The Global Supply Chain and Logistics Management specialization was truly unique in that it offered an opportunity to travel (29 countries and counting), make friends around the world, and learn at three top universities. Living abroad was often as challenging as it was rewarding. Nevertheless, this program was a ‘cultural boot camp’ of sorts, showing me the world’s incredible diversity and reminding me to approach every situation with an open mind.”

Daniel Piechnik
BCom 2017

Study abroad

Experience another culture while completing part of your degree through our International Student Exchange program. With opportunities to study at 198 universities in 42 countries, the program is one of the largest of its kind in North America. You can go on exchange for one or two terms of study, or opt for shorter excursions through a variety of global seminars that are bound to satisfy your wanderlust while you earn course credit.

Embrace new perspectives

The Global Supply Chain and Logistics Management specialization is a joint exchange program between the UBC Sauder School of Business, Copenhagen Business School, and Chinese University of Hong Kong in Shenzhen. Join a small cohort of students from all three institutions as you study at each campus to see practical applications of logistics through the lens of each region. You’ll develop skills in conceptual thinking, communication, creativity, and analysis to generate ideas that advance the practice of this crucial component of global commerce.

Give back

Participate in a four-week, two-way exchange of business skills and knowledge with local entrepreneurs in Kenya through our UBC Sauder Social Entrepreneurship program. This unique program allows you to share your business acumen with aspiring entrepreneurs, while learning about other cultures, how businesses are created and grow in developing nations, and the role of education, mentorship and volunteerism in economic development.

Deepen intercultural understanding

There are many opportunities to expand your studies beyond UBC, but you don’t need to leave campus for an international education. There are over 140 countries represented in the student body at UBC where global perspectives and cross-cultural learning are encouraged both in and out of the classroom.
Meaningful connections

In the UBC BCom program you’ll meet some of the brightest young people in Canada—a diverse group of students who are creative, enthusiastic and motivated to succeed. Within the UBC Sauder community, you’ll have opportunities to make new friends, network, and increase your confidence in business settings through clubs and associations, social events, conferences, mentor programs, sports teams and more.

Commerce Undergraduate Society

The Commerce Undergraduate Society (CUS) is the largest business school student organization in Canada, providing a wide range of services and clubs that cater to the personal, professional and academic success of students. The CUS houses tutoring services, social functions and large-scale conferences that offer numerous networking opportunities with industry professionals and insights into possible careers.

As a student at UBC Sauder, you’ll be able to take advantage of everything the CUS has to offer. Whether it’s socializing in the student lounge, going on our annual ski trips, joining one of our clubs or attending a workshop, you’ll find a wealth of opportunity to enrich your personal and professional life.

Services

The CUS operates over 20 services that aim to support students academically, professionally, personally, and help foster a greater sense of community at the UBC Sauder School of Business.

“[We understand your student experience shouldn’t be one size fits all. This year, the Commerce Undergraduate Society is focusing on the quality of diverse experiences for students. Together, we can keep building our one-of-a-kind community here at UBC Sauder.”

Daphne Tse
President, Commerce Undergraduate Society (CUS)

Clubs

The CUS sponsors numerous clubs that focus on different business disciplines or topics. Each club connects you with students who have similar interests and provides opportunities to learn more about specific careers, while discovering which field of business is right for you.

Conferences and events

Whether you’re looking to expand your network or simply have fun, there’s no shortage of events throughout the year. Connect within the UBC Sauder student community through an array of events like business week, sports tournaments, cultural nights and social activities. The CUS also hosts a variety of conferences that offer excellent learning opportunities to enrich your business education and develop your networking skills. From subjects like sustainability to personal branding, these conferences are an ideal way to network with industry leaders and become inspired by esteemed guest speakers.
An innovative learning experience

A UBC BCom is more than just the sum of Commerce courses you complete. Employers value business graduates with a mix of interests because flexibility + creativity = the ability to tackle any career challenge. That’s why we offer BCom students many innovative opportunities to widen their scope.

Choose your electives from courses offered by many of UBC’s faculties and schools. Film Studies, Law and Society, Astronomy, Languages—explore whatever appeals to you.

Collaborate with students from every faculty—from Mathematics to Music and Business to Biology—in UBC Sauder’s introductory Entrepreneurship course. Open to students from across UBC, this innovative course is the first of its kind aimed at equipping students with an entrepreneurial perspective early in their education so they can apply it as they progress through their program.

Invent something new. Take our New Venture Design course and team up with engineering students to create consumer products with business plans that have real-world impact. Or work with early-stage technology companies in areas like market analysis and customer development as they grow their businesses under the guidance of Creative Destruction Lab West.

Compete in local and international case competitions, like the International Case Competition @Maastricht in the Netherlands, in which UBC Sauder placed first in 2017. Or help plan and run UBC Sauder's own Sauder Summit Global Case Competition at which a dozen teams from five continents tackle complex business challenges to compete for top prize.

Develop your leadership skills through countless opportunities both within the UBC Sauder School of Business and the University. Run for student government, manage a team to organize a conference, or take advantage of UBC’s leadership development opportunities, like the Leading with Confidence program—a year-long curriculum of online learning, workshops, and one-on-one leadership coaching.

Expand your expertise in programming and information systems as you build a foundation in business through the BCom Combined Major in Business and Computer Science. With information technology constantly changing and becoming an increasingly integral component of every successful enterprise, this combined major allows you to become the bridge between business and technology. Visit mybcom.sauder.ubc.ca/bucs for more information.

Create a positive impact through the UBC Sauder Philanthropy program. The program raises awareness of philanthropy as a component of responsible business leadership. Students run a speakers series with philanthropic leaders, conduct pro-bono consulting with local values-based organizations and support the annual class giving campaign. Visit sauder.ubc.ca/sauderphilanthropy for more information.
Work experience that pays

Co-op program
Graduate from the BCom program with the experience, skills and professional network to help launch your career and put you on the fast track to success. The Co-op program gives you a full year of paid work experience relevant to your BCom specialization. Students entering year two or three apply to participate in the Co-op program and once accepted, alternate four or eight months of full-time work with their academic terms.

Co-op highlights

97%
of 2016 BCom grads who participated in Co-op were employed within 3-4 months of graduation

1/3
Nearly 1/3 of 2016 Co-op grads were hired by their employer for permanent roles after graduation

$2,833
average Co-op monthly salary

“Getting to work directly with team leads from across Canada at such a well-established organization was an invaluable learning opportunity. Their mentorship and trust encouraged me to develop a more analytical approach to problem-solving that I’ll be sure to apply to all my future endeavors.”

Corey Wong
Sales operations analyst, Microsoft
BCom Co-op 8 month term

Co-op benefits

- Explore and clarify your career preferences through hands-on experience before graduation
- Develop skills that will be critical to your professional development
- Build your resume and expand your network
- Access mentorship opportunities with experienced Co-op students and alumni
- Help finance your degree with relevant paid work
Co-op employers

A&W Food Services Canada
Adidas Group
BC Lottery Corporation
Boeing Canada
Canada Revenue Agency
CMLS Financial
Deloitte
Goldcorp
Ivanhoé Cambridge
KPMG
Labatt
Microsoft
MNP
Nestlé
Orbis Investments
PepsiCo
PwC
RBC Royal Bank
SAP
TELUS
Vancouver International Airport
WorkSafeBC

A sampling of recent co-op employers.
The Hari B. Varshney Business Career Centre provides a range of programs throughout the year to help you explore your career interests, discover your hidden talents, and connect you with the business community. From career coaching, to mentorship programs, to networking events in key job markets, our career centre has everything you need to take the next step towards your ideal career.

**Define your career goals**

The first step in developing a successful career is to have a clear understanding of your strengths, values and goals. Throughout the BCom program, you will have access to self-assessment tools and resources to help you evaluate and clarify your personal career direction.

**One-on-one career coaching**

Your coaching relationship begins at orientation, continues throughout your time at UBC Sauder, and carries into your future career. A team of experienced career coaches will be available to provide one-on-one advice and help you explore options. You will be equipped with the skills necessary to land internships, summer work and full-time employment. After graduation, alumni coaches can help you to continue to design your career.

**Develop your career skills**

Through our Career Fundamentals course and a wide variety of programs and workshops, we will help you create an individualized plan to develop confidence and certainty in your career direction. You will also strengthen the career skills needed to succeed in the job market, including personal branding, interviewing, networking, and business salary negotiation.

**Business connections**

You will have the opportunity to explore your career options and build relationships with alumni and employers through a range of organized activities, including company information sessions with leading employers, networking socials to meet employers from different industries, and the UBC Sauder Go program to visit job markets such as Toronto.
Employment after graduation

94% employed within 3 months of graduation*

What BCom employers say

“The UBC Bachelor of Commerce program has been a tremendous talent pool from which we recruit Co-op and new grads into marketing, sales, finance, operations and logistics, and human resources roles. Over the past several years, we have hired a number of UBC Sauder students and grads into our regional offices in BC, across Canada, and in our HQ in Mississauga—and they’ve consistently added value through their strategic mindset, innovative thinking, and expertise in data and analytics.”

Jody Peck, Vice-President, Human Resources
PepsiCo Beverages Canada

“My BCom changed my life by opening so many doors. With the skill set the BCom gave me, I’ve landed great roles in international sports and feel confident I could have pursued any industry.”

Keavy O’Malley-Keyes
BCom 2013
Merchandising Manager,
NBC Sports, New York

Who’s hiring our graduates

Accenture
Bench
Best Buy Canada
Colliers International
CMLS Financial
Deloitte
EY
Global Container Terminals
Goldman Sachs
Google
HSBC Canada
KPMG
Labatt
L’Oréal
Lululemon
McKinsey & Company
PepsiCo Beverages Canada
PwC
RBC Capital Markets
SAP
Seaspan
Shell Canada
TELUS
Vancouver Airport Authority
Xerox

* Employment status is based on the percentage of students with employment as of August 31, 2016 among those who reported back and were actively looking.
Take the next step

Are you ready to become a UBC BCom student? Visit you.ubc.ca for more information and step-by-step instructions on how to apply to UBC.

Our admission policy
Admission is based on a combination of your academic performance; your involvement in activities demonstrating leadership skills, teamwork, and other attributes; and your ability to articulate your ideas and experiences. You will need to submit your grades, as well as the online application form which will allow you to tell us more about yourself. Go to you.ubc.ca for complete information on admission requirements.

Our financial assistance
UBC offers a range of scholarships to outstanding students entering university from secondary school. In addition, UBC Sauder School of Business offers more than 160 corporate and individually-sponsored scholarships to deserving students in the BCom program. To learn more about these awards go to: you.ubc.ca/financial-planning
Bachelor of Commerce
UBC Sauder School of Business

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