UBC Bachelor of Commerce

September 2017 Entry
sauder.ubc.ca/bcom
Tradition of excellence

The University of British Columbia is well known for its excellence in teaching and research, ranking 34th in the Times Higher Education’s ranking of worldwide universities in 2016. With world-class faculty from over 24 countries, studying at UBC Sauder School of Business means you gain direct access to leading-edge thinking and learn from the best minds in business education. Distinctions such as these help put our graduates ahead of others in the eyes of future employers.

International perspective

UBC Sauder embodies a distinctly international perspective on business, including long-standing academic partnerships in Asia, Europe and Africa, a diverse faculty and student body, and a number of internationally-focused student initiatives, exchanges, and opportunities to further enrich your student experience.

Innovative programs

UBC Sauder provides students with an array of non-traditional learning experiences that extend far beyond the classroom. Such innovative approaches include our Portfolio Management Foundation program, which gives you a chance to manage a $7 million endowment fund, and the Commerce Scholars program, in which you can conduct paid original research under the mentorship of UBC Sauder faculty.

Personal and professional growth

Student support is a fundamental component of the BCom program. Our Learning Commons and Library provides peer-to-peer coaching to help you succeed in your coursework. Student societies and clubs also offer a variety of programming, services and events to assist you in the pursuit of your academic and personal goals. Together with our Business Career Centre, where dedicated career advisors help you to match your talents to the right employment opportunities, our BCom program gives you an edge on the competition upon graduation.

Place of history and culture

No other Canadian university can match our location. The breathtaking Pacific Ocean and snow-capped Coast Mountains surround our 1,000-acre campus, situated on the traditional, ancestral, unceded territory of the xʷməθkʷəy̓əm (Musqueam) people. Business, trade and commerce have been at the heart of thriving Aboriginal Nations in this region since well before UBC opened its doors 100 years ago. The impact this place and its peoples have had continue to play an important role in learning and development for our local and global economies.
The UBC Sauder School of Business’ Bachelor of Commerce program is the start of a journey—one that leads you on the path to discovery, exploration and transformation. With world-class faculty, an innovative curriculum, and a reputation for excellence in research, we provide an ideal environment for academic success. But our commitment to our students extends far beyond the classroom. Invaluable Co-op learning opportunities and professional development services through our career centre, international student exchange programs, and a beautiful campus all add to an exceptional student experience.
Your path to **success**

**BCom program journey**

### Year 1

**Building a foundation**

**Courses**
- Business Fundamentals
- Introduction to Quantitative Decision Making
- Application of Statistics in Business
- Management and Organizational Behaviour
- Principles of Microeconomics*
- Principles of Macroeconomics*
- Differential Calculus*
- Strategies for University Writing*
- Electives*

*Non-Commerce courses

### Year 2

**Learning the fundamentals of business**

**Courses**
- Career Fundamentals
- Managing the Employment Relationship
- Logistics and Operations Management
- Introduction to Management Information Systems
- Financial Accounting
- Managerial Accounting
- Managerial Economics
- Introduction to Marketing
- Introduction to Finance
- Electives*

*Non-Commerce courses
A UBC BCom will help you build the solid foundation of business basics and management skills you’ll need to thrive in any career you choose. You’ll sharpen your skills in critical thinking, creative problem-solving, communication, organization and leadership.

### Selecting a specialization

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<thead>
<tr>
<th>Courses</th>
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<tbody>
<tr>
<td>Business Writing</td>
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<td>Commercial Law</td>
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<td>Government and Business</td>
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<tr>
<td>Business Communications</td>
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<tr>
<td>Specialization courses (6-9 credits)</td>
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<tr>
<td>Electives*</td>
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*Commerce and non-Commerce courses

### Integrating knowledge and skills

<table>
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<tr>
<th>Courses</th>
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<tbody>
<tr>
<td>Capstone course (one of):</td>
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<tr>
<td>• Strategy and Integrated Decision Making</td>
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<td>• Strategic Management</td>
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<td>• Management Simulation</td>
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<td>• New Enterprise Development</td>
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<td>• International Business</td>
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### Pick a primary specialization (12–18 credits of course work)

- Accounting
- Business Technology Management
- Entrepreneurship
- Finance
- General Business Management
- Global Supply Chain and Logistics Management
- Marketing
- Operations and Logistics
- Organizational Behaviour and Human Resources
- Real Estate
- International Business
- Sustainability

### Optional secondary specialization

- Optional concentration
  - Sustainability

- The BCom program journey can be found at sauder.ubc.ca/bcom/program_overview
- The selection for the Combined Major in Business and Computer Science program can be found at sauder.ubc.ca/bcom/bucs
Global reach

In a world full of opportunities, you need an education that won’t stop you at the border. Located at Canada’s gateway to the Asia-Pacific, UBC Sauder has a distinctly international perspective on business. Not only will you gain a multicultural view from our diverse faculty and students, but if your goal is to work overseas, we have your passport to success through our global opportunities. From this first-hand experience of another country’s business practices, languages and culture, you will broaden your understanding of world markets and trade, enhance your knowledge of global issues, and make valuable business connections along the way.
“The Sciences Po and UBC Dual Degree caught my attention because it uniquely balanced strong academic foundations with opportunities to study the world from a completely new perspective. Being able to immerse myself in the unique blend of Western Canadian culture and the older but equally unique French way of life provided an incredible opportunity for both personal and academic growth.”

Harrison Pope
BCom (UBC), BA (Sciences Po) 2018

Study abroad
Experience another culture while completing part of your degree through our International Student Exchange program. With opportunities to study at over 200 universities in 45 countries, the program is one of the largest of its kind in North America.

The Global Supply Chain and Logistics Management option is a specialized joint exchange program between the UBC Sauder School of Business, Copenhagen Business School and Chinese University of Hong Kong in Shenzhen.

Build international relationships
Immerse yourself in the business culture of another country and build your network of international contacts. Travel to New York, Hong Kong, Shanghai, London, and Dublin, or embark on a five-week intensive examination of local business practices through the European summer program.

Experience duality
Reflect on comparisons between two distinct cultures while earning a BCom degree from UBC and an Arts degree from Sciences Po (L'Institut d'études politiques de Paris) in just four years. Spend your first two years at one of three regional Sciences Po campuses in France focusing on the social sciences and economics of a particular region of the world, before returning to Vancouver for your final two years of comprehensive business study. Visit sciencespo.ubc.ca for more information.

Give back
Participate in a four-week, two-way exchange of business skills and knowledge with local entrepreneurs in China or Kenya through UBC Sauder Social Entrepreneurship Program. This unique program allows you to share your business acumen with aspiring entrepreneurs, while learning about other cultures, how businesses are created and grow in developing nations, and the role of education, mentorship and volunteerism in economic development.

Deepen intercultural understanding
There are many opportunities to expand your studies beyond UBC, but you don’t need to leave campus for an international education. There are over 150 countries represented in the student body at UBC where global perspectives and cross-cultural learning are encouraged both in and out of the classroom.
Meaningful connections

In the UBC BCom program you’ll meet some of the brightest young people in Canada—a diverse group of students who are creative, enthusiastic and motivated to succeed. Within the UBC Sauder community, you’ll have opportunities to make new friends, network, and increase your confidence in business settings through clubs and associations, social events, conferences, mentor programs, sports teams and more.

Commerce Undergraduate Society

The Commerce Undergraduate Society (CUS) is the largest business school student organization in Canada, providing a wide range of services and clubs that cater to the personal, professional and academic success of students. The CUS houses tutoring services, social functions and large-scale conferences that offer numerous networking opportunities with industry professionals and insights into possible careers.

As a student at UBC Sauder, you’ll be able to take advantage of everything the CUS has to offer. Whether it’s socializing in the student lounge, going on our annual ski trips, joining one of our clubs or attending a workshop, you’ll find a wealth of opportunity to enrich your personal and professional life.

“"The Commerce Undergraduate Society strives to enhance the student experience beyond the classroom setting. With a diverse, close-knit community unlike any other on campus, we have built a second home for many students here at UBC Sauder.”

Jennifer Zhen
President, Commerce Undergraduate Society (CUS)

Clubs

The CUS sponsors numerous clubs that focus on different business disciplines and topics. Each club connects you with students who have similar interests and provides opportunities to learn more about specific careers, while discovering which field of business is right for you.

Conferences and events

Whether you’re looking to expand your network or simply have fun, there’s no shortage of events throughout the year. Connect within the UBC Sauder student community through an array of events like business week, sports tournaments, cultural nights and social activities. The CUS also hosts a variety of conferences that offer excellent learning opportunities to enrich your business education and develop your networking skills. From subjects like sustainability to personal branding, these conferences are an ideal way to network with industry leaders and become inspired by esteemed guest speakers.
An innovative learning experience

A UBC BCom is more than just the sum of Commerce courses you complete. Employers value business graduates with a mix of interests because flexibility + creativity = the ability to tackle any career challenge. That’s why we offer BCom students many innovative opportunities to widen their scope.

Choose your electives from courses offered by many of UBC’s faculties and schools. Film Studies, Law and Society, Astronomy, Languages—explore whatever appeals to you.

Invent something new. Take our New Venture Design course and team up with engineering students to create consumer products with business plans that have real-world impact.

Collaborate with students from every faculty—from Mathematics to Music and Business to Biology—in UBC Sauder’s Introductory Entrepreneurship course. Open to students from across UBC, this innovative course is the first of its type aimed at equipping students with an entrepreneurial perspective early in their education so they can apply it as they progress through their program.

Compete in local and international case competitions, like the Champions Trophy in New Zealand, in which UBC Sauder has placed first three times in the past six years.

Develop your leadership skills through countless opportunities, both within the UBC Sauder School of Business and the University. Run for student government, manage a team to organize a conference, or take advantage of UBC’s Leadership Development programs.

Apply IT solutions in a business context and use them to develop opportunities for growth, through the BCom Combined Major in Business and Computer Science. With information technology constantly changing and becoming an increasingly integral component of every successful enterprise, this combined major allows you to become the bridge between business and technology. Visit sauder.ubc.ca/bcom/bucs for more information.

Create a positive impact through the UBC Sauder Philanthropy Program. Students work with non-profit organizations and social enterprises under the mentorship of local philanthropists and business leaders to build creative, thoughtful, and responsible leadership. Visit sauder.ubc.ca/About/Sauder_Philanthropy_Program for more information.

Visit exquisite vineyards across the country.
Work experience that pays

Co-op program
Graduate from the BCom program with the experience, skills and professional network to help launch your career and put you on the fast track to success. The Co-op program gives you a full year of paid work experience, relevant to your BCom specialization. Students entering year three apply to participate in the Co-op program and, once accepted, alternate four or eight months of full-time work with their academic terms.

Co-op benefits
• Explore and clarify your career preferences through hands-on experience before graduation
• Develop skills that will be critical to your professional development
• Build your resume and expand your network
• Access mentorship opportunities with experienced Co-op students and alumni
• Help finance your degree with relevant paid work

Co-op highlights

95%
of 2015 BCom grads who participated in Co-op were employed within 4 months of graduation

1/3
Nearly 1/3 of 2015 Co-op grads were hired by their employer for permanent roles after graduation

$3,000
average Co-op monthly salary
**Co-op employers**

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<th>A&amp;W Food Services Canada</th>
<th>Microsoft</th>
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<td>Adidas Group</td>
<td>MNP</td>
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<td>BCAA</td>
<td>Nestlé</td>
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<td>Boeing Canada</td>
<td>Orbis Investments</td>
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<td>Canada Revenue Agency</td>
<td>PepsiCo</td>
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<td>CMLS Financial</td>
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<td>Deloitte</td>
<td>RBC Royal Bank</td>
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<td>Goldcorp</td>
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<td>Ivanhoé Cambridge</td>
<td>TELUS</td>
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<td>KPMG</td>
<td>TELUS</td>
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<td>Labatt</td>
<td>WorkSafeBC</td>
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“The Co-op program opened up the door for me to work with some of the biggest brands in the country. What I learned in my three placements gave me the experience and confidence I needed for my new assistant marketing manager role at PepsiCo in Toronto.”

Sharon Shi,
Assistant Marketing Manager, PepsiCo
Co-op placements at Coca Cola, Nature’s Path and Labatt
The Hari B. Varshney Business Career Centre organizes a range of programs offered throughout the year to help you explore your career interests, discover your hidden talents and connect you with the business community. From career coaching to mentorship programs, and networking events to trips to explore key international job markets, our career centre has everything you need to take the proper step toward your ideal career.

**Self-assessment**

The first step in developing any successful career is to have a clear understanding of your strengths, aptitudes and aspirations. Throughout the BCom program, you will have access to self-assessment tools to help you evaluate and clarify your personalized career direction.

**One-on-one career coaching**

Your coaching relationship begins at orientation, continues throughout your time at UBC Sauder, and carries into your future career. A team of experienced career coaches will be available to provide one-on-one advice, help you explore options, and equip you with the skills and tools necessary to land part-time and summer work during your studies, and full-time employment after graduation.

**Career development**

Through our Career Fundamentals course and a wide variety of workshops and programs, we will help you define your career goals and develop the skills you need to succeed in the job market. Participate in workshops for resume and cover letter writing, networking, interviewing, personal branding and negotiating.

**Business connections**

You’ll have the opportunity to explore your career options and build relationships with alumni and employers through a range of organized activities, including company information sessions with leading employers, industry exchange events to meet multiple employers from a variety of sectors, and Trek programs to explore job markets in Vancouver, Calgary, Toronto, Hong Kong, Shanghai, London, Dublin and New York.
Employment after graduation

91% employed within 3 months of graduation*

What BCom employers say

“At PepsiCo Canada, our continued focus on top talent is critical to our future growth and success. The UBC BCom program has been an exceptional pool from which we hire new talent into a wide range of key business areas. In fact, in the past five years we’ve hired more than 30 UBC BCom grads and Co-op students into finance, marketing, human resources, sales, operations and logistics roles. They consistently add value through their innovative thinking, insight and professionalism.”

Jody Peck, Vice- President, Human Resources
PepsiCo Beverages Canada

Who’s hiring our graduates

Accenture
Bench
Colliers International
Deloitte
EY
Global Container Terminals
Goldman Sachs
Google
HSBC Bank Canada
KPMG
Labatt
L’Oréal
Lululemon
McKinsey & Company
PepsiCo Beverages Canada
PwC
RBC Capital Markets
SAP
Shell Canada
TELUS
Xerox

* Employment status is based on the percentage of students with employment as of August 31, 2015 among those who reported back and were actively looking.
Take the next step

Are you ready to become a UBC BCom student? Visit you.ubc.ca for more information and step-by-step instructions on how to apply to UBC.

Our admission policy

Admission is based on a combination of your academic performance: your involvement in activities demonstrating leadership skills, teamwork, and other attributes, and your ability to articulate your ideas and experiences. You will need to submit your grades, as well as the online application form which will allow you to tell us more about yourself. Visit you.ubc.ca for complete information on admission requirements for secondary school students and college/university transfer students.

Our financial assistance

UBC offers $35 million in scholarships to outstanding students entering university from secondary school. In addition, UBC Sauder School of Business offers more than 160 corporate and individually-sponsored scholarships to deserving students in the BCom program. To learn more about these awards visit you.ubc.ca/financial-planning
Bachelor of Commerce
UBC Sauder School of Business

165 - 2053 Main Mall
Vancouver, BC
Canada V6T 1Z2
tel 1.604.822.8333
fax 1.604.822.0655
email: bcomquestions@sauder.ubc.ca
sauder.ubc.ca/bcom

Questions?
For more information on UBC, including program fees, housing, scholarships, sports and recreation and more, visit you.ubc.ca or contact:
Welcome Centre, Brock Hall
University of British Columbia
Room 1200 - 1874 East Mall
Vancouver, BC, Canada V6T 1Z1

Canadian Citizens and Permanent Residents
tel: 1.604.822.9836
toll-free: (Canada & USA) 1.877.272.1422
fax: 1.604.822.6943

International Students (non-Canadians)
tel: 1.604.822.8999
toll-free: (Canada & USA) 1.877.272.1422
fax: 1.604.822.9888

@UBCSauderBCom
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